

Report of Independent Auditors and Financial Statements

### Viamonte Senior Living 1, Inc.

December 31, 2020 and 2019



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# **Report of Independent Auditors**

To the Board of Directors Viamonte Senior Living 1, Inc.

#### **Report on the Financial Statements**

We have audited the accompanying financial statements of Viamonte Senior Living 1, Inc. ("VSL"), which comprise the balance sheets as of December 31, 2020 and 2019, and the related statements of operations and changes in net assets and cash flows for the years then ended, and the related notes to the financial statements.

#### Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

#### Auditors' Responsibility

Our responsibility is to express an opinion on the financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the financial statements are free of material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on our judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, we consider internal control relevant to VSL's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of VSL's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Viamonte Senior Living 1, Inc. as of December 31, 2020 and 2019, and the results of its operations and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Moss adams 4A

San Francisco, California April 30, 2021

**Financial Statements** 

## Viamonte Senior Living 1, Inc. Balance Sheets December 31, 2020 and 2019

	2020	2019
ASSETS		
CURRENT ASSETS Cash and cash equivalents Accounts, notes and interest receivable Investments designated for refundable deposits Limited use assets, current	\$    585,385 313,169 6,620,932 20,945,703	\$ 308,284 - 15,586,930 33,204,783
Total current assets	28,465,189	49,099,997
Property and equipment, net Limited use assets, noncurrent	184,520,498 69,836,868	126,690,273 72,590,926
Total assets	\$ 282,822,555	\$ 248,381,196
LIABILITIES AND NET ASSETS	6	
CURRENT LIABILITIES Accounts payable Refundable deposits Accrued interest payable Due to related party Total current liabilities	<pre>\$ 11,754,413 6,620,347 3,097,563 5,889,290 27,361,613</pre>	\$ 25,296,964 15,586,930 3,097,562 1,782,628 45,764,084
OTHER LIABILITIES Long term debt, net Liability on refundable contracts Unamortized entrance fees Total liabilities	185,618,967 37,551,897 17,981,068 268,513,545	184,307,828 - - 230,071,912
NET ASSETS Net deficit without donor restrictions Contributed net assets	(10,890,990) 25,200,000	(6,890,716) 25,200,000
Total net assets without donor restrictions	14,309,010	18,309,284
Total liabilities and net assets	\$ 282,822,555	\$ 248,381,196

# Viamonte Senior Living 1, Inc. Statements of Operations and Changes in Net Assets Years Ended December 31, 2020 and 2019

	 2020	 2019
NET ASSETS WITHOUT DONOR RESTRICTIONS Operating revenues, income and gains, net:		
Resident fees	\$ 171,382	\$ -
Amortization of entrance fees	94,186	-
Fees for service and other income	7,777	10,800
Investment income, including realized and unrealized		
gains and losses on investments	402,590	 152,483
Total operating revenues, income and gains, net	 675,935	 163,283
Expenses		
Interest	1,251,045	-
Compensation and benefits	1,095,750	-
Other	842,679	2,691,294
Professional fees	613,868	-
Depreciation	547,429	-
Supplies	188,493	-
Purchased services	126,203	-
Repairs and maintenance	 10,742	 -
Total expenses	 4,676,209	 2,691,294
Changes in net assets without donor restrictions	(4,000,274)	(2,528,011)
Net assets at beginning of year	 18,309,284	 20,837,295
Net assets at end of year	\$ 14,309,010	\$ 18,309,284

### Viamonte Senior Living 1, Inc. Statements of Cash Flows Years Ended December 31, 2020 and 2019

	2020	2019
CASH FLOWS FROM OPERATING ACTIVITIES Cash received from investment income Cash paid to suppliers Cash received from entrance fees Cash received from resident fees Other receipts from operations Cash receipts from related party	\$ 2,422,319 (2,874,809) 18,075,254 258,213 7,777 4,106,662	\$ 2,930,564 (916,145) - - 10,800 1,024,323
Cash provided by operating activities	21,965,215	3,049,542
CASH FLOWS FROM INVESTING ACTIVITIES Sale of investments Cash used for purchase of property and equipment Cash used in investing activities	(21,800) (73,852,564) (73,874,364)	- (57,587,618) (57,587,618)
CASH FLOWS FROM FINANCING ACTIVITIES Refunds of refundable deposits paid Proceeds from refundable deposits Proceeds from refundable entrance fees	(6,269,583) 2,004,480 32,450,417	(3,300,809) 3,774,939 -
Cash provided by financing activities	28,185,314	474,130
Net decrease in cash, cash equivalents and restricted cash	(23,723,835)	(54,063,946)
Beginning of year	115,783,332	169,847,278
End of year	\$ 92,059,497	\$ 115,783,332
NONCASH TRANSACTIONS Purchase of property and equipment, accrued but not paid	\$ 11,754,413	\$ 25,296,964

#### NOTE 1 - CORPORATE PURPOSE AND STRUCTURE

**Corporate purpose** – Viamonte Senior Living 1, Inc. ("VSL") was formed in 2016 to develop and operate a Continuing Care Retirement Community in Walnut Creek, California to provide housing and services to older persons.

**Corporate structure** – VSL is a nonprofit corporation principally organized to provide facilities and other means of care for elderly persons. VSL was formed by Sequoia Living, Inc. ("Sequoia Living"), formerly known as Northern California Presbyterian Homes and Services, Inc. which is the sole corporate member of VSL.

VSL is governed by a Board of Directors consisting of 4 to 6 members. Directors are appointed by Sequoia Living and at least 4 Directors must also be members of the Sequoia Living Board. Sequoia Living provides development and management services to VSL. In 2017, Sequoia Living contributed \$22.9 million in predevelopment costs to VSL consisting of \$6.17 million of property and equipment, \$0.76 million of deferred cost, and \$16 million of cash. In 2018, the remaining cash contribution of \$2.27 million was made. These contributed predevelopment costs are disclosed as "Contributed net assets" on the Balance Sheet. In addition to management fees, Sequoia Living may receive incentive payments if VSL's financial performance exceeds agreed upon net operating margin targets.

The new facility ("Viamonte") opened in November 2020 and consists of 174 independent living units, with an additional 7 assisted living units and 10 memory care units expected to open in June 2021. The facility was constructed to allow the delivery of assisted living services to independent living units. Stabilized occupancy is anticipated to be achieved in 2023.

The projected cost of the project was budgeted at \$220 million and was materially completed resulting in a Certificate of Occupancy on November 5, 2020. VSL issued tax exempt revenue bonds insured by Cal Mortgage in the amount of \$191.4 million including bond premium of \$4.2 million to cover construction, funded interest and reserve requirements. The permanent financing closed on May 24, 2018 with revenue bonds insured by the State of California, through its Cal Mortgage Loan Program (see Note 6). The bonds are designated as (a) "California Statewide Communities Development Authority Insured Revenue Bonds, Series 2018A (VSL Project)" for \$45.2 million; (b) "California Statewide Communities Development Authority Insured Revenue Bonds, Series 2018B-1 (VSL Project – Entrance Fee Redemption)" for \$80.0 million; (c) "California Statewide Communities Development Authority Insured Revenue Bonds, Series 2018B-2 (VSL Project – Entrance Fee Redemption)" for \$39.0 million; and (d) "California Statewide Communities Development Authority Insured Revenue Bonds, Series 2018B-3 (VSL Project – Entrance Fee Redemption)" for \$23.0 million. The Series 2018B-1, Series 2018B-2, and Series 2018B-3 bonds will mature on July 1, 2025, 2026 and 2027, respectively. VSL anticipates redeeming the Series 2018B-1, Series 2018B-2, and Series 2018B-3 bonds (which are subject to optional redemption on or after January 1, 2021) in full from initial entrance fees by October 1, 2021, October 1, 2022, and July 1, 2023, respectively. The actual timing of the extraordinary redemption of the Series 2018B bonds may differ from the assumed timing because of timing differences in the receipt of initial entrance fees.

### Viamonte Senior Living 1, Inc. Notes to Financial Statements

#### NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

**Basis of presentation** – The accompanying financial statements have been prepared on the accrual basis of accounting in accordance with accounting principles generally accepted in the United States of America. Net assets, revenues, gains, and losses are classified based on the existence or absence of donor-imposed restrictions. Accordingly, net assets and changes therein are classified and reported as follows:

**Net assets without donor restrictions** – Net assets that are not subject to donor-imposed restrictions are classified as net assets without donor restrictions. Net assets without donor restrictions may be designated for specific purposes by action of the Board of Directors or otherwise limited by contractual arrangements with outside parties. Net assets without donor restrictions also include net assets contributed by Sequoia Living. There are no Board designated net assets without donor restrictions.

**Net assets with donor restrictions** – Net assets that are subject to donor-imposed restrictions represent contributions that are limited in use by VSL in accordance with donor-imposed stipulations. Some donor-imposed restrictions are temporary in nature, such as those that will be met by the passage of time or other events specified by the donor. Other donor-imposed restrictions are perpetual in nature, where the donor stipulates that resources be maintained in perpetuity. Donor-imposed restrictions are released when a restriction expires; that is, when the stipulated time has elapsed, when the stipulated purpose for which the resource was restricted has been fulfilled, or both. VSL did not have any net assets with donor restrictions in 2020 or 2019.

**Performance indicator** – "Changes in net assets without donor restrictions" as reflected in the accompanying statements of operations and changes in net assets is the performance indicator.

**Cash and cash equivalents** – Cash equivalents, which consist of deposits and money market funds, include money market funds purchased with a maturity, at purchase date, of three months or less, with the exception of cash and cash equivalents held as investments or whose use is limited or designated.

	 2020	 2019
Reconciliation of cash, cash equivalents and restricted cash Cash and cash equivalents Refundable deposits	\$ 585,385 6,620,932	\$ 308,284 15,586,930
Cash and cash equivalents in limited use assets Total cash, cash equivalents and restricted cash on the	 84,853,180	 99,888,118
statements of cash flows	\$ 92,059,497	\$ 115,783,332

Limited use assets – Limited use assets at December 31, 2020 and 2019, consist of cash, money market funds, and U.S. government securities whose use is held for capital projects, working capital, and debt service reserve funds held with a trustee in accordance with indenture requirements. Amounts required to pay current liabilities are classified as current. The indenture terms require that the trustee control the expenditure of bond proceeds for capital projects and to pay down the Series 2018B-1, 2018B-2, and 2018B-3 bonds when certain entrance fee proceed thresholds are met, for which VSL has set aside \$35.2 million as of December 31, 2020. An additional \$18.0 million is reserved to cover working capital needs until VSL reaches stabilized occupany. For limited use assets, net carrying value approximates fair value at period end.

**Investments designated for refundable deposits** – Investments designated for refundable deposits are subject to repayment based on executed continuing care contract or deposit agreement. These funds are held in cash and cash equivalents.

For investments designated for refundable deposits, net carrying value approximates fair value at period end.

Accounts, notes and interest receivable – Accounts, notes and interest receivable represent amounts due from prospective residents for deposits. As of December 31, 2020 and 2019, all accounts were deemed collectible.

**Property and equipment, net** – Property and equipment are recorded at cost. Depreciation is based on straightline method at rates based on the estimated useful lives of the various classes of property using the following schedule:

	Years
Buildings	60
Building equipment	20
Building and land improvement	10
Equipment, furniture, and furnishings	4 to 10

VSL evaluates whether events and circumstances have occurred that indicate whether the carrying value of longlived assets have been impaired. In the event that VSL determines that impairment has occurred, a write-down to estimated fair value would be recorded. Measurement is based on those assets' estimated fair values as compared to the carrying value. No events have occurred during the years ended December 31, 2020 and 2019, that would indicate an impairment of value.

Interest costs incurred on borrowed funds, less investment income earned on unspent borrowed proceeds during the period of construction of long-lived assets, are capitalized and amortized over the related assets' estimated useful lives.

**Deferred financing costs** – Costs associated with the issuance of bonds are amortized over the term of the respective bonds using the effective interest method. As of December 31, 2020 and 2019, accumulated amortization was \$5.1 million and \$3.3 million, respectively. For the years ended December 31, 2020 and 2019, amortization expense was \$1.8 million and \$1.8 million, respectively, of which \$1.5 million and \$1.8 million was capitalized as part of construction in progress as a component of property and equipment, net in the accompanying balance sheets, and \$0.3 million and \$0 recorded as interest expense for the years ended December 31, 2020 and 2019, respectively. Deferred financing costs are included as a component of long-term debt, net in the accompanying balance sheets.

**Bond premium** – The bond premium is netted with the related Series 2018 bonds and is amortized over the term of the bonds using the effective interest method. As of December 31, 2020 and 2019, accumulated amortization was \$1.1 million and \$0.7 million, respectively. For the years ended December 31, 2020 and 2019, amortization expense was \$0.4 million and \$0.4 million, respectively, of which \$0.4 million and \$0.4 million was capitalized as part of construction in progress as a component of property and equipment in the accompanying balance sheets

**Continuing care contracts** – VSL has entered into continuing care contracts with residents of Viamonte. Under the provisions of these contracts, residents are required to pay an entrance fee and periodic monthly fees (resident fees) for services and use of facilities. The resident fees are subject to adjustment for changes in operating costs or other economic reasons. Resident fees will also be increased for residents who move to a higher level of care. VSL is obligated to provide long-term care.

VSL provides two types of continuing care contracts to its residents: fully amortizable and repayment. Under the fully amortizable contract, entrance fees are one-time payments made by residents of the continuing care facility that, in addition to monthly care fees, provide for living accommodations and are recorded as deferred revenue when received and are amortized to income using the straight-line method over the estimated remaining life expectancy of the resident. The period of amortization is adjusted annually using the 1979 Life Expectancies tables from Health and Safety Code for single residents and an actuarially-prepared table for married residents.

Under the fully amortizable contracts, VSL is contractually obligated to refund to a vacating resident the entrance fee received less an amount equal to 1.5% of the entrance for each month of residency. No refund is made after 5-1/2 years of occupancy. In the event of death of involuntary termination, VSL is obligated to refund a portion of the entrance fee determined as follows (based on the time transpired since the initial date of resident occupancy):

Fewer than 90 days	90%
More than 90, less than one year	75%
More than one year, less than two years	50%
More than two years, less than three years	25%
More than three years	0%

Two versions of the repayment contracts are offered, one with 50% repayment and the other with 75% repayment. An 80% repayment contract option was offered originally for "Charter Members". Under the repayment contracts, residents pay a higher entrance fee, 80%, 75% or 50% of which will be refunded when the unit is resold. The "refundable deposit" portion of the entrance fee subject to repayment is recorded as a liability and the remaining 20%, 25% or 50% is recorded as deferred revenue and amortized to income using the straight-line method over the estimated remaining life expectancy of the resident. The period of amortization is adjusted annually using the 1979 Life Expectancies tables from the Health and Safety Code for single residents and an actuarially prepared joint life expectancy table for married residents.

Since the start of construction the base contract converted to 75% repayable and entrance fees will increase by approximately 5%. While under construction, the refundable deposit of the entrance fee and waitlist deposit are subject to full refundability until the resident moves in. Therefore, the full refundable deposit amount for residents who have not yet moved in is recorded as an asset and liability.

The resident contracts include a discount of 10% from the full private pay daily rate charged at Viamonte's Assisted Living ("AL") or Memory Care ("MC") if there are no AL or MC residences available or the resident's needs exceed the level of care that can be provided by Viamonte and the resident must receive care at an outside facility as determined by VSL.

As of December 31, 2020, \$6.6 million in escrow deposits from prospective residents had been received, compared with \$15.6 million at December 31, 2019. The deposits are fully refundable.

**Future service obligation** – If the present value of estimated future cash outflows to provide services to residents exceeds the present value of estimated future cash inflows from residents, a liability is recognized. VSL has determined that no accrual for the obligation to provide future services and use of facilities to current residents is required as of December 31, 2020. The discount rate used to calculate the obligation to provide future services is 4.5%.

**Revenue recognition** – VSL accounts for revenue recognition under Accounting Standards Codification ("ASC") Topic 606, *Revenue from Contracts with Customers*.

Investment income, including realized gains and losses on investments in the statement of operations is accounted for outside the scope of ASC 606.

**Resident fees** – Under the provision of continuing care contracts, residents are required to pay periodic monthly fees (resident fees) for services and the use of facilities. Resident fee revenue is reported at the amount that reflects the consideration VSL expects to receive in exchange for the services provided. Performance obligations are determined based on the nature of the services provided. Resident fee revenue is recognized monthly as services are provided and performance obligations are satisfied. VSL has only recorded independent living related revenues for the year ended December 31, 2020 and no resident fees were recorded for the year ended December 31, 2019.

Amortization of entrance fees revenue – Under the provision of continuing care contracts, residents are required to pay an entrance fee, which is a one-time payment made by residents of the continuing care facility that, in addition to resident fees, provide for living accommodations. The performance obligation for nonrefundable entrance fees is that VSL is standing ready to provide a service such that the resident can continue to live in the CCRC and access the appropriate level of care based on his or her needs. This decision is at the discretion of the resident and is dependent on the resident's health and life span, along with his or her decision to continue to reside at the facility. Management has determined that these are a series of distinct services that are considered one performance obligation which is satisfied over time. Therefore, the nonrefundable portion of the entrance fee is recorded as an unamortized entrance fee when received and amortized using the straight-line method over the estimated remaining life expectancy of the resident. As of December 31, 2020 and 2019, VSL had \$18.0 million and \$0 in unamortized entrance fees to be recognized as the performance obligations are satisfied. See Note 8 for changes in the unamortized entrance fees for the year ended December 31, 2020. The performance obligation is satisfied upon termination of the residency agreement.

**Fees for services and other income** – Under the provision of fee for service continuing care contracts, residents are required to pay an entrance fee, as well as additional fees for some services that are not covered by fee for service continuing care contracts. Additionally, VSL enters into separate contracts to provide outpatient services. Each service provided under these contracts is capable of being distinct, and thus, the services are considered individual and separate performance obligations which are satisfied as services are provided and revenue is recognized as services are provided.

VSL determines the transaction price based on standard charges for goods and services provided, reduced by contractual adjustments provided to a third party. VSL determines its estimates of contractual adjustments based on contractual agreements and historical experience.

Agreements with third-party payors provide for payments at amounts less than established charges. A summary of the payment arrangements with major third-party payors follows:

- Medicare: Certain health care services are paid at prospectively determined rates per discharge based on clinical, diagnostic or other factors. Certain services are paid based on a cost-reimbursement methodologies subject to certain limits. Physical services are paid based upon established fee schedules.
- Secondary Insurance: Payment agreements with certain commercial insurance carriers, health maintenance organizations and preferred provider organizations provide for payment using prospectively determined rates per discharge, discounts from established charges, and prospectively determined daily rates.

Laws and regulations concerning government programs, including Medicare, are complex and subject to varying interpretation. As a result of investigations by governmental agencies, various health care organizations have received requests for information and notices regarding alleged noncompliance with those laws and regulations, which, in some instances, have resulted in organizations entering into significant settlement agreements. Compliance with such laws and regulations may also be subject to future government review and interpretation as well as significant regulatory action, including fines, penalties, and potential exclusion from the related programs. There can be no assurance that regulatory authorities will not challenge VSL's compliance with these laws and regulations, and it is not possible to determine the impact (if any) such claims or penalties would have upon VSL.

Settlements with third-party payors for retroactive adjustments due to audits, review or investigations are considered variable consideration and are included in the determination of estimated transaction price for providing patient care. These settlements are estimated based on the terms of the payment agreement with the payor, correspondence from the payor and VSL's historic settlement activity, including an assessment to ensure that it is probable that a significant reversal in the amount of cumulative revenue recognized will not occur when the uncertainty associated with the retroactive adjustment is subsequently resolved. Estimated settlements are adjusted in future periods as adjustments become known (that is, new information becomes available), or as years are settled or are no longer subject to such audits, reviews, and investigations. Adjustments arising from a change in the transaction price were not significant in 2020.

Generally, patients who are covered by third-party payors are responsible for related deductibles and coinsurance, which vary in amount. VSL estimates the transaction price for patients with deductibles and coinsurance based on historical experience and current market conditions. The initial estimate of the transaction price is determined by reducing the standard charge by any contractual adjustments determined on a resident by resident basis. Subsequent changes to the estimate of the transaction price are generally recorded as adjustments to health services revenue in the period of the change. Subsequent changes that are determined to be the result of an adverse change in the resident's ability to pay are recorded as bad debt expense. Bad debt expense for the year ended December 31, 2020, was not significant.

**Charity care** – VSL provides care without charge or at amounts less than its established rates to residents who meet certain criteria under its charity care policy. Because VSL does not normally pursue collection of amounts determined to qualify as benevolence, they are not reported as revenue.

**Investment income** – Investment income includes interest and dividend income earned on investments, net realized gains and losses on sales of investments, and unrealized gains and losses on securities.

**Concentration of credit risk** – Financial instruments potentially subjecting VSL to concentrations of credit risk consist primarily of bank demand deposits in excess of the Federal Deposit Insurance Corporation insurance thresholds and cash held in money market accounts in excess of the amounts insured by the U.S. Treasury insurance for money market funds. Demand deposits are placed with local financial institutions, and management has not experienced any loss related to these demand deposits in the past. Investment securities are exposed to various risks, such as interest rate, market, and credit risks. It is at least reasonably possible, given the level of risk associated with investment securities, that changes in the near term could materially affect the amount reported in the financial statements. The risk associated with the investments is mitigated through diversification.

**COVID-19 pandemic –** In March 2020, the World Health Organization declared the novel coronavirus ("COVID-19") a global pandemic and recommended containment and mitigation measures worldwide. The related adverse public health developments, including orders to shelter-in-place, travel restrictions, and mandated business closures, have adversely affected workforces, organizations, their patients and customers, economies, and financial markets globally, leading to increased market volatility and disruptions in normal business operations. The duration and intensity of the pandemic is uncertain but may influence resident decisions and may also negatively impact operating results.

**Use of estimates** – The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues, expenses, gains, and losses during the reporting period. Significant estimates include unamortized entrance fees, estimated future service obligations, fair values of investments, and useful lives of fixed assets. Actual results may differ from those estimates.

**Fair value of financial instruments** – VSL's financial instruments consist of accounts, notes and interest receivable, limited use assets, refundable deposits, and accounts payable. It is management's opinion that VSL is not exposed to significant interest rate or credit risk arising from these instruments. Unless otherwise indicated, the fair value of all reported assets and liabilities that represented financial instruments approximate their carrying values. VSL's policy is to recognize transfers in and transfers out of Level 1 and Level 2 as of the end of the reporting period. Please see Note 5 for fair value hierarchy disclosures.

**New accounting pronouncements** – In June 2016, the Financial Accounting Standards Board ("FASB") issued Accounting Standards Update ("ASU") 2016-13, *Financial Instruments* – *Credit Losses: Measurement of Credit Losses on Financial Instruments* ("ASU 2016-13"). ASU 2016-13 replaces the current incurred loss impairment methodology for credit losses with a methodology that reflects expected credit losses and requires consideration of a broader range of reasonable and supportable information to inform credit loss estimates. VSL will be required to use a forward-looking expected credit loss model for accounts receivable and other financial instruments. The adoption of ASU 2016-13 is effective for VSL beginning January 1, 2023. The adoption of ASU 2016-13 is not expected to have a material impact on VSL's financial statements.

In August 2018, the FASB issued ASU No. 2018-13, *Fair Value Measurement (Topic 820): Disclosure Framework* – *Changes to the Disclosure Requirements for Fair Value Measurement* ("ASU 2018-13"), to improve the effectiveness of disclosures in the note to the financial statements by facilitating clear communication of the information required by generally accepted accounting principles. Management adopted ASU 2018-13 for the year ended December 31, 2020 and determined that the adoption did not have a material impact on VSL's financial statements.

In August 2018, the FASB issued ASU 2018-15, *Intangibles – Goodwill and Other – Internal-Use Software* (*Subtopic 350-40*) ("ASU 2018-15"). ASU 2018-15 aligns the requirements for capitalizing implementation costs incurred in a hosting arrangement that is a service contract with the requirements for capitalizing implementation costs incurred to develop or obtain internal-use software. The adoption of ASU 2018-15 is effective for VSL beginning January 1, 2021. The adoption of ASU 2018-15 is not expected to have a material impact on VSL's financial statements.

**Reclassifications** – Certain reclassifications have been made to the 2019 financial statements to conform to the 2020 presentation.

#### NOTE 3 – TAX STATUS

VSL has been granted an exemption from federal income tax under the Internal Revenue Code, Section 501(c)(3). This Internal Revenue Code section provides for taxation of certain unrelated business income. Management believes that VSL has had no significant unrelated business income to date. VSL is exempt from state income tax under similar provisions of the Franchise Tax Board of the State of California. At December 31, 2020 and 2019, there were no such uncertain tax positions.

#### NOTE 4 – PROPERTY AND EQUIPMENT, NET

Property and equipment, net at December 31, 2020 and 2019, consist of the following:

	2020	2019
Building and fixtures Land	\$ 169,585,319 11,211,075	\$- 11,211,075
Furniture and equipment	4,179,768	-
Land improvements	91,765	-
Construction in progress		115,479,198
Less accumulated depreciation	185,067,927 (547,429)	126,690,273
Total property and equipment, net	\$ 184,520,498	\$ 126,690,273

VSL has entered into a contract with Cahill Construction of approximately \$131.2 million for the development of the Viamonte facility, of which approximately \$0.2 million has been committed and yet to be spent as of December 31, 2020.

Capitalized interest expense for the years ended December 31, 2020 and 2019, was \$4.3 million and \$5.2 million, respectively, comprised of \$6.3 million and \$7.5 million of interest expense, respectively, net of \$2.0 million and \$2.3 million of interest income, respectively. Depreciation expense of \$0.5 million and \$0 was recorded for the years ended December 31, 2020 and 2019, respectively.

#### NOTE 5 – FAIR VALUE OF FINANCIAL INSTRUMENTS

FASB ASC 820 defines fair value as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. FASB ASC 820 also establishes a fair value hierarchy which requires an entity to maximize the use of observable inputs and minimize the use of unobservable inputs when measuring fair value. The standard describes three levels of inputs that may be used to measure fair value:

- Level 1 Quoted prices are available in active markets for identical assets or liabilities as of the reporting date. Active markets are those in which transactions for the asset or liability occur in sufficient frequency and volume to provide pricing information on an ongoing basis.
- Level 2 Pricing inputs are observable, either directly or indirectly, but are not quoted prices included within Level 1. Level 2 includes those financial instruments that are valued using external inputs with models or other valuation methodologies.
- Level 3 Pricing inputs include significant inputs that are generally less observable from objective sources. These inputs may be used with internally developed methodologies that result in management's best estimate of fair value. Level 3 instruments include those that may be more structured or otherwise tailored to customers' needs.

Following is a description of the valuation methodologies used for instruments measured at fair value on a recurring basis and recognized in the balance sheets at December 31, 2020 and 2019, as well as the general classification of such instruments pursuant to the valuation hierarchy.

**Limited use assets** – Where quoted market prices are available in an active market, securities are classified within Level 1 of the valuation hierarchy. Level 1 securities include cash and cash equivalents held for investment and other investments and are valued at the closing price reported in the active market in which the individual security is traded. If quoted market prices are not available, then fair values are estimated by using pricing models, quoted prices of securities with identical characteristics, discounted cash flows, or net asset values.

The fair values of limited use assets are as follows as of December 31, 2020 and 2019:

		December 31, 2020			
		Quoted Prices			
		in Active	Significant Other	Significant	
		Markets for	Observable	Unobservable	
		Identical Assets	Inputs	Inputs	
	Fair Value	(Level 1)	(Level 2)	(Level 3)	
Assets at fair market value:					
Money market funds	\$ 84,853,180	\$ 84,853,180	\$-	\$-	
U.S. government securities	5,929,391	5,929,391	-	-	
Total assets					
at fair market value	\$ 90,782,571	\$ 90,782,571	\$-	\$-	

		December 31, 2019			
		Quoted Prices			
		in Active	Significant Other	Significant	
		Markets for	Observable	Unobservable	
		Identical Assets	Inputs	Inputs	
	Fair Value	(Level 1)	(Level 2)	(Level 3)	
Assets at fair market value:					
Money market funds	\$ 99,888,118	\$ 99,888,118	\$-	\$-	
U.S. government securities	5,907,591	5,907,591			
Total assets					
at fair market value	\$ 105,795,709	\$ 105,795,709	\$ -	\$-	

VSL's Board of Directors meets with management and the investment advisors to review the strategy and ongoing performance of all investments, including analyzing changes in fair value measurements from period to period.

Limited use assets at December 31 are held by trustees for the development and construction of the facility, as well as to repay the Series 2018B-1, 2018B-2 and 2018B-3 bonds, in accordance with the Master Trust Indenture.

 2020		2019
\$ 26,324,030	\$	91,980,299
3,302,000		7,907,819
 5,929,391		5,907,591
35,555,421		105,795,709
18,000,000		
 37,227,150		-
90,782,571		105,795,709
 (20,945,703)		(33,204,783)
\$ 69,836,868	\$	72,590,926
\$	\$ 26,324,030 3,302,000 5,929,391 35,555,421 18,000,000 37,227,150 90,782,571	\$ 26,324,030 \$ 3,302,000 5,929,391 35,555,421 18,000,000 37,227,150 90,782,571 (20,945,703)

The indenture terms require that the trustee control the expenditure of bond proceeds for capital projects and to pay down the Series 2018B-1, 2018B-2, and 2018B-3 bonds when certain entrance fee proceed thresholds are met, for which VSL has set aside \$35.2 million as of December 31, 2020. An additional \$18.0 million is reserved to cover working capital needs until VSL reaches stabilized occupany.

#### NOTE 6 – LONG-TERM DEBT, NET

Long-term debt comprises the following at December 31:

	 2020	 2019
California Health Facilities Financing Authority Revenue Bond Series 2018, Series Bonds Payable Series 2018A interest at 3.5-5% maturing in 2047 Series 2018B-1 interest at 3% maturing in 2025 Series 2018B-2 interest 3% maturing in 2026 Series 2018B-3 interest 3% maturing in 2027	\$ 45,230,000 80,000,000 39,000,000 23,000,000	\$ 45,230,000 80,000,000 39,000,000 23,000,000
Unamortized premium Unamortized issuance costs	 187,230,000 2,991,116 (4,602,149)	 187,230,000 3,436,126 (6,358,298)
Total long-term debt, net	\$ 185,618,967	\$ 184,307,828

California Health Facilities Financing Authority requires a project fund for major capital improvements. \$26 million and \$92 million remains as of December 31, 2020 and 2019, respectively.

The revenue bonds are insured by the State of California, through its Cal Mortgage Loan Program. VSL is required to comply with certain debt covenants beginning in the year ended December 31, 2021.

Future principal payments on the bonds are as follows:

2021	\$ -
2022	-
2023	-
2024	1,070,000
2025	81,125,000
Thereafter	 105,035,000
	\$ 187,230,000

#### NOTE 7 - FUNCTIONAL EXPENSE

The following reflects the expenditures made by VSL for the year ended December 31, 2020:

	Functional Expense 2020				
	Program Services		Supporting Services		
		Other			
		Program			
	Housing	Services	Administration	Total	
Interest	\$ 1,251,045	\$-	\$ -	\$ 1,251,045	
Compensation and benefits	1,093,428	2,322		1,095,750	
Other	192,679	-	650,000	842,679	
Professional fees	613,868	-	-	613,868	
Depreciation	547,429	-	-	547,429	
Supplies	188,493	-	-	188,493	
Purchased services	126,203	-	-	126,203	
Repairs and maintenance	10,742			10,742	
	\$ 4,023,887	\$ 2,322	\$ 650,000	\$ 4,676,209	

Functional areas had not been formed as of December 31, 2019 as VSL was under construction. For the year ended December 31, 2019, program and support expenses include interest expenses as well as marketing and administrative expenses intended to increase and maintain resident applicants while the facility was under construction.

The financial statements report certain categories of expenses that are attributable to more than one program or support services. Programs include areas such as activities, transportation and wellness. The expenses are allocated based on location and related overhead costs while other expenses such as salaries and benefits are based on actual department categories.

#### **NOTE 8 – UNAMORTIZED ENTRANCE FEES**

	2020		2019	
Balance, beginning of year	\$	- \$	-	
New fees received	18,	075,254	-	
Entrance fees refunded		-	-	
Amortization		(94,186)	-	
Balance, end of year	\$ 17,	981,068 \$		

Entrance fees still within a potentially refundable declining period as of December 31, 2020 and 2019, were \$51.7 million and \$0, respectively. Upon achieving stabilized occupancy, VSL management expects to pay refunds in future years of approximately \$3.8 million per year.

#### NOTE 9 - LIQUIDITY AND AVAILABILITY OF FINANCIAL ASSETS

VSL's financial assets available within one year of the balance sheet date for general expenditures are as follows:

	2020		2019	
Cash and cash equivalents Accounts, notes and interest receivable	\$	585,385 313,169	\$	308,284 -
	\$	898,554	\$	308,284

VSL's liquidity management has a policy to structure its financial assets to be available as its general expenditures, liabilities, and other obligations come due. Additionally, limited use assets, current of \$20.9 million and \$33.2 million as of December 31, 2020 and 2019, respectively, although not broadly used for general expenditures, are managed for project expenditures as described in Note 5, which make up \$11.7 million and \$25.3 million of current liabilities, respectively.

#### NOTE 10 - RELATED-PARTY TRANSACTIONS

Sequoia Living provides financial support to VSL for general operating expenditures for which VSL will reimburse the costs once it has begun generating operating income. VSL has a payable due to Sequoia Living on the accompanying balance sheets of \$5.9 million and \$1.8 million as of December 31, 2020 and 2019, respectively.

#### NOTE 11 – SUBSEQUENT EVENTS

Subsequent events are events or transactions that occur after the balance sheet date but before the financial statements are issued. VSL recognizes in the financial statements the effects of all subsequent events that provide additional evidence about conditions that existed at the date of the balance sheet, including the estimates inherent in the process of preparing the financial statements. VSL's financial statements do not recognize subsequent events that provide evidence about conditions that did not exist at the date of the balance sheet but arose after the balance date and before financial statements are issued.

VSL has evaluated subsequent events through April 30, 2021, which is the date the financial statements were issued.

