



*Report of Independent Auditors and  
Consolidated Financial Statements with  
Supplementary Information*

**Sequoia Living, Inc.**

*December 31, 2021 and 2020*

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## **Report of Independent Auditors**

The Board of Directors  
Sequoia Living, Inc.

### **Report on the Audit of the Financial Statements**

#### ***Opinion***

We have audited the consolidated financial statements of Sequoia Living, Inc. and its subsidiaries (the "Organization"), which comprise the consolidated balance sheets as of December 31, 2021 and 2020, and the related consolidated statements of operations, changes in net assets, and cash flows for the years then ended, and the related notes to the consolidated financial statements.

In our opinion, the accompanying consolidated financial statements present fairly, in all material respects, the financial position of Sequoia Living, Inc. and its subsidiaries as of December 31, 2021 and 2020, and the results of their operations and their cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

We did not audit the financial statements of Western Park Apartments, L.P., a controlled partnership, which statements reflect total assets of \$28,483,532 and \$27,393,804, respectively, as of December 31, 2021 and 2020, and total revenues of \$5,092,820 and \$5,040,703, respectively, for the years then ended. We also did not audit the financial statements of Town Park Towers, L.P., another controlled partnership, which statements reflect total assets of \$29,563,155 and \$28,612,200, respectively, as of December 31, 2021 and 2020, and total revenues of \$4,187,104 and \$4,300,532, respectively, for the years then ended. We also did not audit the financial statements of Eastern Park Apartments, L.P., another controlled partnership, which statements reflect total assets of \$74,796,635 and \$42,215,429, respectively, as of December 31, 2021 and 2020, and total revenues of \$6,172,798 and \$6,463,366, respectively, for the years then ended. Those statements were audited by other auditors whose report thereon has been furnished to us, and our opinion expressed herein, insofar as it relates to the amounts included for Western Park Apartments, L.P., Town Park Towers, L.P. and Eastern Park Apartments, L.P., is based solely on the report of the other auditors.

#### ***Basis for Opinion***

We conducted our audits in accordance with auditing standards generally accepted in the United States of America (GAAS). Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of Sequoia Living, Inc. and its subsidiaries and to meet our other ethical responsibilities, in accordance with the relevant ethical requirements relating to our audits. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

### ***Responsibilities of Management for the Financial Statements***

Management is responsible for the preparation and fair presentation of the consolidated financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about Sequoia Living, Inc. and its subsidiaries' ability to continue as a going concern within one year after the date that the financial statements are issued.

### ***Auditor's Responsibilities for the Audit of the Financial Statements***

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with GAAS will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the consolidated financial statements.

In performing an audit in accordance with GAAS, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of Sequoia Living, Inc. and its subsidiaries' internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about Sequoia Living, Inc. and its subsidiaries' ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control-related matters that we identified during the audit.

***Other Matter***

Our audit was conducted for the purpose of forming an opinion on the consolidated financial statements taken as a whole. The consolidating financial statement information beginning on page 5 is presented for purposes of additional analysis and is not a required part of the consolidated financial statements. Such information has not been subjected to the auditing procedures applied in the audit of the consolidated financial statements, and accordingly, we do not express an opinion or provide any assurance on it.

***Other Information***

Management is responsible for the other information included in the California Department of Social Services Annual Report. The other information comprises the Forms 1-1, 1-2, and 7-1, but does not include the consolidated financial statements and our auditor's report thereon. Our opinion on the consolidated financial statements does not cover the other information, and we do not express an opinion or any form of assurance thereon.

In connection with our audit of the consolidated financial statements, our responsibility is to read the other information and consider whether a material inconsistency exists between the other information and the consolidated financial statements, or the other information otherwise appears to be materially misstated. If, based on the work performed, we conclude that an uncorrected material misstatement of the other information exists, we are required to describe it in our report.

*Moss Adams LLP*

San Francisco, California  
April 29, 2022

**Consolidated Financial Statements**

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**Sequoia Living, Inc.**  
**Consolidated Balance Sheets**  
**December 31, 2021 and 2020**  
**(In Thousands)**

	<u>2021</u>	<u>2020</u>
<b>ASSETS</b>		
<b>CURRENT ASSETS</b>		
Cash and cash equivalents	\$ 23,738	\$ 5,761
Marketable securities	118,706	117,406
Accounts, notes, and interest receivable	3,969	4,194
Pledges receivable - net of allowance, current portion	669	519
Limited use assets, current portion	28,364	38,679
Investments designated for refundable deposits	3,220	6,620
Prepaid expenses and other assets	<u>2,299</u>	<u>2,745</u>
Total current assets	180,965	175,924
Investments contractually limited for replacement reserves on properties financed by HUD	27,834	25,719
Investments held in trust	15,335	15,444
Investments, other	10,249	3,102
Trust contributions receivable	1,281	1,295
Pledges receivable, noncurrent portion	584	177
Limited use assets, noncurrent portion	46,587	64,497
Property and equipment, net	<u>404,017</u>	<u>390,285</u>
Total assets	<u>\$ 686,852</u>	<u>\$ 676,443</u>

**Sequoia Living, Inc.**  
**Consolidated Balance Sheets (Continued)**  
**December 31, 2021 and 2020**  
**(In Thousands)**

	2021	2020
<b>LIABILITIES AND NET ASSETS</b>		
<b>CURRENT LIABILITIES</b>		
Accounts payable	\$ 10,422	\$ 22,426
Payroll and related taxes payable	6,911	7,766
Line of credit - unsecured	2,000	2,000
Long-term debt - net, current portion	2,496	1,849
Accrued interest payable	3,962	4,841
Refundable deposits	4,269	7,683
Entrance fees paid in advance	4,058	637
Total current liabilities	34,118	47,202
Long-term debt - net, less current portion	301,530	332,086
Liability on refundable contracts	77,938	52,191
Liability for payments to trust beneficiaries	6,607	6,688
Pension liability	6,460	20,448
Unamortized entrance fees	155,506	139,427
Other long-term liabilities	4,733	5,146
Total liabilities	586,892	603,188
<b>NET ASSETS</b>		
Net assets without donor restrictions:		
Controlling interest	22,367	3,269
Noncontrolling interest	38,495	35,400
Total net assets without donor restrictions	60,862	38,669
Net assets with donor restrictions	39,098	34,586
Total net assets	99,960	73,255
Total liabilities and net assets	\$ 686,852	\$ 676,443



**Sequoia Living, Inc.**  
**Consolidated Statements of Operations**  
**Years Ended December 31, 2021 and 2020**  
**(In Thousands)**

	2021	2020
OPERATING REVENUES, INCOME, GAINS, AND SUPPORT, NET		
Operating revenues, income, and gains, net:		
Resident fees	\$ 78,448	\$ 73,726
Amortization of entrance fees	21,063	17,984
Fees for services and other income	16,102	16,005
Investment income, including realized and unrealized gains and losses on investments	10,697	14,135
Gain on sale of the Woods	8,636	-
Administrative service fees	145	143
	<u>135,091</u>	<u>121,993</u>
Support:		
Contributions	1,082	2,882
Net assets released from restrictions	1,521	1,357
	<u>2,603</u>	<u>4,239</u>
Total operating revenues, income, gains, and support, net	<u>137,694</u>	<u>126,232</u>
EXPENSES		
Compensation and benefits	49,387	60,944
Purchased services	24,117	7,525
Medical services	2,685	2,764
Supplies	3,364	7,955
Repairs and maintenance	5,499	5,447
Utilities	6,802	5,387
Professional fees	4,563	4,647
Depreciation	17,019	13,864
Interest	12,987	6,878
Other operating	4,526	4,400
	<u>130,949</u>	<u>119,811</u>
Excess of operating revenues, income, gains and support, net, over expenses	<u>\$ 6,745</u>	<u>\$ 6,421</u>

**Sequoia Living, Inc.**  
**Consolidated Statements of Changes in Net Assets**  
**Years Ended December 31, 2021 and 2020**  
**(In Thousands)**

	2021	2020
<b>NET ASSETS WITHOUT DONOR RESTRICTIONS</b>		
Excess of operating revenues, income, gains, and support, net, over expenses	\$ 6,745	\$ 6,421
Change in additional minimum pension liability	10,903	(8,383)
Contributed capital	4,902	-
Other	(357)	(493)
Changes in net assets without donor restrictions	22,193	(2,455)
<b>NET ASSETS WITH DONOR RESTRICTIONS</b>		
Contributions	2,988	1,160
Investment income	6,330	1,463
Change in value of split-interest agreements	(3,544)	(43)
Unrealized gains from investments	259	684
Net assets released from restrictions	(1,521)	(1,357)
Changes in net assets with donor restrictions	4,512	1,907
<b>CHANGES IN NET ASSETS</b>	26,705	(548)
<b>NET ASSETS, beginning of year</b>	73,255	73,803
<b>NET ASSETS, end of year</b>	\$ 99,960	\$ 73,255

**Sequoia Living, Inc.**  
**Consolidated Statements of Cash Flows**  
**Years Ended December 31, 2021 and 2020**  
**(In Thousands)**

	2021	2020
<b>CASH FLOWS FROM OPERATING ACTIVITIES</b>		
Cash received from entrance fees	\$ 39,572	\$ 32,449
Cash received from resident fees	78,193	74,015
Cash received from services and other income	17,755	16,171
Cash received from contributions	2,660	4,330
Investment income received	12,309	7,259
Interest paid, net of amount capitalized	(13,109)	(6,006)
Refunds of entrance fees paid	(2,430)	(1,452)
Cash paid to employees and suppliers	(91,286)	(85,998)
Cash contribution to defined benefit plan	(3,530)	(2,800)
Cash provided by operating activities	<u>40,134</u>	<u>37,968</u>
<b>CASH FLOWS FROM INVESTING ACTIVITIES</b>		
Proceeds from sale and maturities of investments	33,201	6,880
Proceeds from sale of the Woods	12,560	(22)
Purchase of investments	(44,311)	(18,429)
Purchase of property and equipment	(45,046)	(102,155)
Cash used in investing activities	<u>(43,596)</u>	<u>(113,726)</u>
<b>CASH FLOWS FROM FINANCING ACTIVITIES</b>		
Payment of long-term debt and notes payable	(56,852)	(1,759)
Issuance of debt	24,569	17,545
Proceeds from endowment contributions	360	3
Proceeds from contributions held in trust	857	123
Payments on the Woods settlement	(500)	-
Payments to trust beneficiaries	(960)	(978)
Proceeds from refundable deposits	3,970	2,299
Proceeds from refundable entrance fees	27,198	33,737
Proceeds from limited partner equity	4,902	-
Refunds of refundable deposits	(3,686)	(6,269)
Refunds of refundable entrance fees	(3,052)	(1,224)
Investment income received from marketable securities held in trust	1,051	358
Cash (used in) provided by financing activities	<u>(2,143)</u>	<u>43,835</u>
<b>NET DECREASE IN CASH, CASH EQUIVALENTS AND RESTRICTED CASH</b>	<b>(5,605)</b>	<b>(31,923)</b>
<b>CASH, CASH EQUIVALENTS AND RESTRICTED CASH, beginning of year</b>	<b><u>135,348</u></b>	<b><u>167,271</u></b>
<b>CASH, CASH EQUIVALENTS AND RESTRICTED CASH, end of year</b>	<b><u>\$ 129,743</u></b>	<b><u>\$ 135,348</u></b>
<b>SUPPLEMENTARY DISCLOSURE OF NONCASH INVESTING ACTIVITIES</b>		
Changes in fixed asset additions included in accounts payable	<u>\$ (12,868)</u>	<u>\$ (12,028)</u>
Noncash investment contribution	<u>\$ 1,106</u>	<u>\$ -</u>

**NOTE 1 – CORPORATE PURPOSE AND STRUCTURE**

**Corporate purpose** – Sequoia Living, Inc. (“Sequoia Living”), based on its historic mission, provides for the well-being of older persons who are in need of housing, healthcare, food, wellness, and other related programs and services through the following communities and programs:

- Four continuing care retirement communities which provide housing, health care, and other services to approximately 1,000 residents. Confidential financial support is also provided to residents who outlive their financial resources.
- Three residential housing communities which receive federal support, provide affordable housing to approximately 600 residents with low and moderate income.
- A portfolio of Community Services programs that promote the health and wellbeing of low-income seniors who live independently and in senior communities.

**Corporate structure** – Sequoia Living is a nonprofit corporation principally organized to provide facilities and other means of care for elderly persons. Board membership consists only of those elected as Directors and only during their period of service as such Directors. The Board of Directors governs the operations of Sequoia Living.

The consolidated financial statements of Sequoia Living also include the activities and balances of the following affiliates and subsidiaries discussed below.

Sequoia Living presently operates continuing care facilities for the care of elderly persons at four locations: The Sequoias-San Francisco (“Sequoias-SF”), the Sequoias-Portola Valley (“Sequoias-PV”), the Sequoias-Tamalpais (“TAM”), which was previously known as Tamalpais-Ross Valley Homes, and Viamonte Senior Living 1 (“VSL”), which is described below. It also operates residential housing facilities for elderly persons at three locations: Western Park Apartments (“WPA”), Eastern Park Apartments (“EPA”), Town Park Towers (“TPT”). Sequoia Living previously operated the Woods, until it was sold in December 2021. All facilities are located in Northern California.

Sequoia Living owns and operates Sequoias-SF and Sequoias-PV. Sequoia Living was affiliated with Tamalpais-Ross Valley Homes in Greenbrae, Marin County, California, and was the sole corporate member of Ross Valley Homes until May 19, 2020, when Ross Valley Homes was merged into Sequoia Living.

Sequoia Living solely owned and operated EPA as a low-to-moderate income rental housing facility in accordance with the provisions of Section 202 of the National Housing Act, until December 19, 2019, at which point, Eastern Park Apartments, L.P. (“EPA L.P.”) was formed as a limited partnership to acquire, rehabilitate, own, and operate EPA. EPA L.P. is controlled by the partnership general partner, Sequoia Living EPA LLC. Sequoia Living is the sole member of Sequoia Living EPA LLC. During 2021 and 2020, the facility received approximately 75% and 78%, respectively, of its rental revenue from the U.S. Department of Housing and Urban Development (“HUD”).

## **Sequoia Living, Inc.**

### **Notes to Consolidated Financial Statements**

#### **(Amount in Thousands)**

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In 2019, EPA began undergoing a significant rehabilitation which is expected to be completed in June 2022. The financing was funded by a construction disbursement loan (see Note 9). EPA L.P. participates in the low-income housing tax credit program under Section 42 of the Internal Revenue Code as modified by the State of California. It also continues to operate in accordance with the provisions of Section 202 of the National Housing Act. Various loans, regulatory, and other agreements dictate the maximum income levels of new tenants and provide rent and other restrictions through 2076. The limited partner will receive 99.99% of tax credits for 10 years and 99.99% of the taxable operating income (losses) of EPA L.P. for 15 years (which also marks the end of the compliance period). In exchange, the limited partners will be required to provide capital contributions totaling \$51.3 million that will be used to repay a portion of the construction loan, which has a maximum drawdown amount of \$84.8 million. After the compliance period, Sequoia Living will have an option (expiring one year thereafter) to purchase the rehabilitated building, which if exercised, will cause EPA L.P. to cease to exist. The purchase price will be the greater of the outstanding debt and taxes of EPA L.P. or the then fair market value of EPA L.P.

Sequoia Living solely owned and operated WPA and TPT as low-to-moderate income rental housing facilities operated in accordance with the provisions of Section 236 of the National Housing Act. Western Park Apartments, L.P. ("WPA L.P.") and Town Park Apartments, L.P. ("TPT L.P.") were formed in 2013 and 2015, respectively, as limited partnerships to acquire, rehabilitate, own, and operate WPA and TPT. WPA L.P. and TPT L.P. are controlled by the respective partnerships' general partners, Sequoia Living WPA LLC and Sequoia Living TPT LLC. Sequoia Living is the sole member of Sequoia Living WPA LLC and Sequoia Living TPT LLC.

WPA underwent a significant rehabilitation in 2014. The permanent financing was funded by a Citibank loan (see Note 9). WPA L.P. participates in the low-income housing tax credit program under Section 42 of the Internal Revenue Code as modified by the State of California. It also continues to operate in accordance with the provisions of Section 236 of the National Housing Act. Various loans, regulatory and other agreements dictate the maximum income levels of new tenants and provide rent and other restrictions through 2068. The limited partners will receive 99.99% of tax credits for 10 years and 99.99% of the taxable operating income (losses) of WPA L.P. for 15 years (which also marks the end of the compliance period). In exchange, the limited partners were required to provide capital contributions of \$15.1 million that were used to repay a portion of the \$28.8 million construction loan. After the compliance period, Sequoia Living will have an option (expiring 18 months thereafter) to purchase the rehabilitated building, which if exercised, will cause WPA L.P. to cease to exist. The purchase price will be the greater of the outstanding debt and taxes of WPA L.P. or the then fair market value of WPA L.P.

TPT underwent a significant rehabilitation in 2016–2017. The permanent financing was funded by a Citibank loan (see Note 9). TPT L.P. participates in the low-income housing tax credit program under Section 42 of the Internal Revenue Code as modified by the State of California. It is also expected to continue to operate in accordance with the provisions of Sections 236 of the National Housing Act. Various loans, regulatory and other agreements dictate the maximum income levels of new tenants and provide rent and other restrictions through 2070. The limited partner will receive 99.99% of tax credits for 10 years and 99.99% of the taxable operating income (losses) of TPT L.P. for 15 years (which also marks the end of the compliance period). In exchange, the limited partner is required to provide capital contributions of \$23.0 million that will be used to repay a portion of the \$40.0 million construction loan. In 2017, the limited partners made \$23.0 million in capital contributions. After the compliance period, Sequoia Living will have an option (expiring 18 months thereafter) to purchase the rehabilitated building, which if exercised, will cause TPT L.P. to cease to exist. The purchase price will be the greater of the outstanding debt and taxes of TPT L.P. or the then fair market value of TPT L.P.

**Sequoia Living, Inc.**  
**Notes to Consolidated Financial Statements**  
**(Amount in Thousands)**

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For financial reporting purposes, the balance sheets, statements of operations, statements of changes in net assets, and statements of cash flows of EPA L.P., WPA L.P. and TPT L.P. are consolidated with Sequoia Living. The limited partner interests in EPA L.P., WPA L.P., and TPT L.P. are reported as noncontrolling interests in the net assets section of the accompanying consolidated balance sheets.

Sequoia Living also owned the Woods, a manufactured home park for seniors located on 37 acres near Mendocino, California, with 109 home sites. On December 1, 2021, Sequoia Living completed the disposition of the Woods for cash proceeds of \$12.6 million. The disposition of the Woods resulted in a gain of \$8.6 million, included in the accompanying consolidated statements of operations for the year ended December 31, 2021.

Sequoia Living is the sole corporate member of Senior Services for Northern California (“SSNC”). SSNC is a supporting organization of Sequoia Living. Trustees of SSNC are charged with receiving, disbursing and accounting for all current gifts, deferred gift-investments and bequests of money and property given for the benefit of Sequoia Living, its programs, facilities, managed properties, and community outreach.

Sequoia Living and SSNC are exempt from income and franchise taxes under Sections 501(c)(3) and 23701(d) of the respective federal and state revenue codes.

Sequoia Living formed a for-profit company, NCP Senior Ventures, LLC, a California limited liability company (“NSV”), in 2008. Sequoia Living, as its sole member, signed an operating agreement with NSV on the same date. The purpose of NSV is to engage in the business of the acquisition, investment, development, ownership, management, operation and sale of real estate. For financial reporting purposes, NSV’s balance sheets, statements of operations, statements of changes in net assets, and statements of cash flows are consolidated with Sequoia Living.

NSV began managing Kokoro Assisted Living, a 54-unit residential housing facility located in San Francisco, California, in 2009. The management fee received for this service is included in fees for services and other income in the accompanying consolidated statements of operations.

## Sequoia Living, Inc.

### Notes to Consolidated Financial Statements

#### (Amount in Thousands)

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Sequoia Living formed Viamonte Senior Living 1 (“VSL”) to develop, construct, own, and operate a continuing care retirement community in Walnut Creek, California on a nonprofit, nondenominational basis. Under a consulting agreement, Sequoia Living provides development and management services to VSL. The land for the project was purchased by VSL in 2017. VSL’s total contributed capital from Sequoia Living for the continuing care retirement community is \$25.2 million. The permanent financing closed on May 24, 2018 with revenue bonds insured by the State of California, through its Cal Mortgage Loan Program (see Note 9). The bonds are designated as (a) “California Statewide Communities Development Authority Insured Revenue Bonds, Series 2018A (VSL Project)” for \$45.2 million; (b) “California Statewide Communities Development Authority Insured Revenue Bonds, Series 2018B-1 (VSL Project – Entrance Fee Redemption)” for \$80.0 million; (c) “California Statewide Communities Development Authority Insured Revenue Bonds, Series 2018B-2 (VSL Project – Entrance Fee Redemption)” for \$39.0 million; and (d) “California Statewide Communities Development Authority Insured Revenue Bonds, Series 2018B-3 (VSL Project – Entrance Fee Redemption)” for \$23.0 million. The Series 2018B-1, Series 2018B-2, and Series 2018B-3 bonds will mature on July 1, 2025, 2026, and 2027, respectively. VSL anticipates redeeming the Series 2018B-1, Series 2018B-2, and Series B-3 bonds (which are subject to optional redemption on or after January 1, 2021) in full from initial entrance fees prior to the stated maturities. The actual timing of the extraordinary redemption of the Series 2018B bonds may differ from the assumed timing because of timing differences in the receipt of initial entrance fees. VSL opened in November 2020 and consists of 174 independent living units, with an additional 7 assisted living units and 10 memory care units that opened in June 2021. The facility was constructed to allow the delivery of assisted living services to independent living units. Management anticipates that stabilized occupancy will be achieved in 2023.

Sequoia Living is affiliated with San Francisco Senior Center (“SFSC”), a not-for-profit corporation that operates two senior centers in San Francisco and delivers services to help seniors stay engaged in the community.

#### **NOTE 2 – BASIS OF PRESENTATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES**

**Basis of presentation** – The accompanying consolidated financial statements have been prepared on the accrual basis of accounting in accordance with generally accepted accounting principles in the United States of America (“U.S. GAAP”) and include Sequoia Living, EPA L.P., WPA L.P., TPT L.P., NSV, VSL and SSNC. All significant inter-entity amounts have been eliminated in consolidation. SSNC and VSL prepare separate stand-alone financial statements in conformity with U.S. GAAP. Certain reclassifications have been made in the 2020 financial statements to conform with the 2021 presentation.

Net assets, revenues, gains, and losses are classified based on the existence or absence of donor-imposed restrictions. Accordingly, net assets and changes therein are classified and reported as follows:

*Net assets without donor restrictions* – Net assets that are not subject to donor-imposed restrictions are classified as net assets without donor restrictions. Net assets without donor restrictions may be designated for specific purposes by action of the Board of Directors or otherwise limited by contractual arrangements with outside parties. Net assets without donor restrictions also include net assets contributed by Sequoia Living, which are eliminated upon consolidation. There are no Board designated net assets without donor restrictions.

**Sequoia Living, Inc.**  
**Notes to Consolidated Financial Statements**  
**(Amount in Thousands)**

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*Net assets with donor restrictions* – Net assets that are subject to donor-imposed restrictions represent contributions that are limited in use by Sequoia Living in accordance with donor-imposed stipulations. Some donor-imposed restrictions are temporary in nature, such as those that will be met by the passage of time or other events specified by the donor. Other donor-imposed restrictions are perpetual in nature, where the donor stipulates that resources be maintained in perpetuity. Donor-imposed restrictions are released when a restriction expires; that is, when the stipulated time has elapsed, when the stipulated purpose for which the resource was restricted has been fulfilled, or both. Contributions for which restrictions are satisfied in the same period as received are recorded as contributions revenue without donor restrictions.

**Performance indicator** – “Excess of operating revenues, income, gains and support, net, over expenses” as reflected in the accompanying consolidated statements of operations is the performance indicator. The performance indicator excludes receipt of contributions with donor restrictions, unrealized change in values of investments for debt securities, changes in additional minimum pension liability, contributed capital, change in the value of split-interest agreements, and transfer of net assets.

**Fair value measurements** – The Financial Accounting Standards Board (“FASB”) statement on fair value measurements establishes a framework for measuring fair value in conformity with U.S. GAAP and expands disclosures about fair value measurements. This authoritative guidance clarifies that fair value is an exit price, representing the amount that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants. As such, fair value is a market-based measurement that should be determined based on assumptions that market participants would use in pricing an asset or liability. As a basis for considering assumptions, this authoritative guidance establishes a three-tier fair value hierarchy, which prioritizes the inputs used in measuring fair value as follows:

**Level 1** – Observable inputs such as quoted prices in active markets;

**Level 2** – Inputs, other than the quoted prices in active markets, that are observable either directly or indirectly; and

**Level 3** – Unobservable inputs in which there is little or no market data, which require the reporting entity to develop its own assumptions.

Assets and liabilities measured at fair value are based on one or more of three valuation techniques. The three valuation techniques are as follows:

*Market approach* – Prices and other relevant information generated by market transactions involving identical or comparable assets or liabilities;

*Cost approach* – Amount that would be required to replace the service capacity of an asset (i.e., replacement cost); and

*Income approach* – Techniques to convert future amounts to a single present amount based on market expectations (including present value techniques, option-pricing models, and lattice models).

The carrying values reported on the accompanying consolidated balance sheets for current financial assets and liabilities approximate fair value. Investments, investments held in trust, liability for trust beneficiaries, and trust contributions receivable are carried at fair value. See Note 10 for discussion of fair value of Sequoia Living’s financial assets and liabilities.



**Sequoia Living, Inc.**  
**Notes to Consolidated Financial Statements**  
**(Amount in Thousands)**

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**Cash and cash equivalents** – Cash and cash equivalents, which consist of deposits and money market funds, include money market funds purchased with a maturity, at purchase date, of three months or less, with the exception of cash and cash equivalents held as investments or whose use is limited or designated.

The following table provides a reconciliation of the cash, cash equivalents and restricted cash balances within the accompanying consolidated balance sheets that sums to the total of the same amounts shown in the accompanying consolidated statements of cash flows:

	2021	2020
Reconciliation of cash, cash equivalents and restricted cash:		
Cash and cash equivalents	\$ 23,738	\$ 5,761
Investments designated for refundable deposits	3,220	6,620
Investments contractually limited for replacement reserves on properties financed by HUD	27,834	25,719
Cash and cash equivalents in assets limited as to use	74,951	97,248
Total cash, cash equivalents and restricted cash on the consolidated statements of cash flows	\$ 129,743	\$ 135,348

**Limited use assets** – Limited use assets as of December 31, 2021 and 2020, consist of cash, money market funds, and other investments whose use is held for capital projects and debt service reserve funds held with a trustee in accordance with indenture requirements. Amounts required to pay current liabilities or otherwise support current operations are classified as current. The indenture terms require that the trustee control the expenditure of bond proceeds for capital projects. For limited use assets, net carrying value approximates fair value at period end.

**Investments designated for refundable deposits** – Investments designated for refundable deposits are subject to repayment based the executed continuing care contract or deposit agreement. These funds are held in cash and cash equivalents.

**Marketable securities and investments held in trust** – Equity and debt securities are carried at fair value with realized and unrealized gains and losses included in the accompanying consolidated statements of operations and consolidated statements of changes in net assets. Realized gains or losses on the sale of investments represent the difference between cost, on a first-in first-out basis, and the related market price at the sale date. A decline in the fair value of an investment in debt securities that is other than temporary is accounted for as a realized loss, whereby the cost basis of the security is written down to fair value. Cash and cash equivalents, which consist of deposits and money market funds, are carried at cost, which approximates fair value because of the short-term nature of these investments.

**Property and equipment, net** – Property and equipment, net are recorded at cost. Depreciation is based on straight-line method at rates based on the estimated useful lives of the various classes of property using the following schedule:

Buildings	60 years
Building equipment	20 years
Building and land improvement	10 years
Equipment, furniture, and furnishings	4–10 years

**Sequoia Living, Inc.**  
**Notes to Consolidated Financial Statements**  
**(Amount in Thousands)**

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Interest costs incurred on borrowed funds, less investment income earned on certain unspent borrowed proceeds during the period of construction of long-lived assets, are capitalized and amortized over the related assets' estimated useful lives. Repairs and maintenance expenditures are expensed as incurred.

**Investments held in trust and liability for payments to trust beneficiaries** – Investments held in trust represent charitable remainder trusts and other deferred funds in which the donor, or stated beneficiary, has a life interest in the trust income and for which SSNC is trustee and remainderman. Trust assets are carried at fair value remeasured on a recurring basis. The related liabilities for payments to trust beneficiaries are estimated at fair value at the time the related trust assets are received based on the present value of estimated future payments over the expected life of income beneficiaries using an appropriate credit risk-adjusted rate determined at the inception of each agreement. The liabilities are adjusted during the terms of the agreements for changes in the fair value of the assets, accretion of discounts, and other changes in the estimates of future benefits. As of December 31, 2021, the valuation technique utilizes published actuarial life expectancies ranging from 2.6 to 15.6 years, and discount rates ranging from 1.6% to 6.8%. As of December 31, 2020, the valuation technique utilizes published actuarial life expectancies ranging from 2.4 to 16.2 years, and discount rates ranging from 1.6% to 6.8%.

**Pledges receivable** – Pledges receivable are recorded initially at fair value and consist of unconditional promises to give that are expected to be collected in future years. Such receivables are recognized at fair value based on the present value of their estimated cash flows using the discount rate technique. Subsequent to the initial recording, pledges are recorded at net realizable value. The discounts on these amounts are computed using rates applicable in the years in which those promises are received. As of December 31, 2021, the valuation technique utilizes published actuarial life expectancies ranging from 0 to 4.8 years, and discount rates ranging from 1.6% to 9.4%. As of December 31, 2020, the valuation technique utilizes published actuarial life expectancies ranging from 0 to 5.1 years, and discount rates ranging from 1.6% to 9.4%. Pledges receivable are reviewed for collectability and reserves for uncollectible amounts are established when needed. Conditional promises to give are not included as support until the conditions are substantially met.

**Trust contributions receivable** – Trust contributions receivable consist of gifts made to SSNC through split-interest agreements in which SSNC is a remainderman or has a perpetual income interest as beneficiary and for which there is an external trustee. These assets are carried at fair value based upon the present value of amounts anticipated to be received, using discount rates commensurate with the expected term to receipt of the assets. The change in the fair value of trust contributions receivable is reflected in the change in value of split-interest agreements for net assets with donor restrictions in the consolidated statements of changes in net assets. As of December 31, 2021, the valuation technique utilizes published actuarial life expectancies ranging from 3.7 to 9.6 years, and discount rates ranging from 3.8% to 4.0%. As of December 31, 2020, the valuation technique utilizes published actuarial life expectancies ranging from 3.4 to 10.2 years, and discount rates ranging from 4.4% to 4.8%.

**Continuing care contracts** – Sequoia Living has entered continuing care contracts with the residents of its continuing care facilities. Under the provision of these contracts, residents are required to pay an entrance fee and periodic monthly fees (resident fees) for services and the use of facilities. The resident fees are subject to adjustment for changes in operating costs or other economic reasons. Sequoia Living is obligated to provide long-term care.

## Sequoia Living, Inc.

### Notes to Consolidated Financial Statements

#### (Amount in Thousands)

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Sequoia Living provides three types of continuing care contracts to its residents: fully amortizable, fee for service continuing care, and fee for service continuing care - repayment option. Under the fully amortizable contract, entrance fees are one-time payments made by residents of the continuing care facilities that, in addition to monthly care fees, provide for living accommodations and are recorded as deferred revenue when received and are amortized to income using the straight-line method over the estimated remaining life expectancy of the resident. The period of amortization is adjusted annually using the 1979 Life Expectancies tables from Health and Safety Code for single residents and an actuarially prepared joint life expectancy table for married residents.

Under the fully amortizable and fee for service continuing care contracts, Sequoia Living is contractually obligated to refund to a vacating resident the entrance fee received less an amount equal to 1.5% of the entrance fee for each month of residency. No refund is made after five and a half years of occupancy. In the event of death or involuntary termination, Sequoia Living is obligated to refund a portion of the entrance fee determined as follows (based on the time transpired since the initial date of resident occupancy):

Fewer than 90 days	90%
More than 90, less than one year	75%
More than one year, less than two years	50%
More than two years, less than three years	25%
More than three years	0%

Under the fee for service continuing care - repayment options of 90% or 75%, residents pay a higher entrance fee, 90% or 75% of which will be refunded when the unit is resold. The “refundable deposit” portion of the entrance fee subject to repayment is recorded as a liability and the remaining 10% or 25% is recorded as deferred revenue and amortized to income using the straight-line method over the estimated remaining life expectancy of the resident. The period of amortization is adjusted annually using the 1979 Life Expectancies tables from Health and Safety Code for single residents and an actuarially prepared joint life expectancy table for married residents.

**Future service obligation** – If the present value of estimated future cash outflows to provide services to residents exceeds the present value of estimated future cash inflows from residents, a liability is recognized. Sequoia Living has determined that no accrual for the obligation to provide future services and use of facilities to current residents is required as of December 31, 2021 and 2020. The discount rate used to calculate the obligation to provide future services is 4.5% for both 2021 and 2020.

**Revenue recognition** – Sequoia Living accounts for a majority of its revenue recognition under Accounting Standards Codification (“ASC”) 606, *Revenue from Contracts with Customers* (“ASC 606”).

Sequoia Living has elected the lessor practical expedient Accounting Standards Update (“ASU”) 2018-11, *Leases (Topic 842): Targeted Improvements* (“ASU 2018-11”) within ASC 842, *Leases* (“ASC 842”), and recognizes, measures, presents, and discloses the revenue for services under their senior living residency agreements based upon the predominant component, either the lease or nonlease component, of the contracts. Sequoia Living has determined that the services included under their independent living, assisted living, memory care and skilled nursing residency agreements have the same timing and pattern of transfer. Sequoia Living has estimated that the nonlease component of such residency agreements are the predominant component of the contract and therefore recognizes resident fees revenue under ASC 606. Sequoia Living recognizes resident fees for its three residential housing facilities as operating leases under ASC 842.

**Sequoia Living, Inc.**  
**Notes to Consolidated Financial Statements**  
**(Amount in Thousands)**

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Those activities that are accounted for outside the scope of ASC 606 include funds received by Sequoia Living which are voluntary and unconditional un-reciprocal transfers as well as investment income including realized gains and losses on investments.

**Resident fees** – Under the provision of continuing care contracts, residents are required to pay periodic monthly fees (resident fees) for services and the use of facilities. Resident fee revenue is reported at the amount that reflects the consideration Sequoia Living expects to receive in exchange for the services provided. Performance obligations are determined based on the nature of the services provided. Resident fee revenue is recognized monthly as services are provided and performance obligations are satisfied.

The following table shows resident fees revenue by line of service:

	2021	2020
Resident fees by line of service:		
Independent living	\$ 48,577	\$ 49,551
Assisted living	3,425	3,452
Memory care	1,772	1,568
Skilling nursing	3,396	3,547
Affordable housing rents	20,313	14,660
Residential facility rents	965	948
	\$ 78,448	\$ 73,726

**Amortization of entrance fees revenue** – Under the provision of continuing care contracts, residents are required to pay an entrance fee which are one-time payments made by residents of the continuing care facilities that, in addition to resident fees, provide for living accommodations. The performance obligation for nonrefundable entrance fees is that Sequoia Living is standing ready to provide a service such that the resident can continue to live in the CCRC and access the appropriate level of care based on his or her needs. This decision is at the discretion of the resident and is dependent on the resident’s health and life span, along with his or her decision to continue to reside at the respective facility. Management has determined that these are a series of distinct services that are considered one performance obligation which is satisfied over time. Therefore, the nonrefundable portion of the entrance fee is recorded as an unamortized entrance fee when received and amortized using the straight-line method over the estimated remaining life expectancy of the resident. As of December 31, 2021 and 2020, Sequoia Living had \$155.5 million and \$139.4 million, respectively, in unamortized entrance fees to be recognized as the performance obligations are satisfied. See Note 15 for changes in the unamortized entrance fees for the years ended December 31, 2021 and 2020. The performance obligation is satisfied upon termination of the residency agreement.

**Fees for services and other income** – Under the provision of fee for service continuing care contracts, residents are required to pay an entrance fee, as well as additional fees for some services that are not covered by fee for service continuing care contracts. Additionally, Sequoia Living enters into separate contracts to provide outpatient services. Each service provided under these contracts is capable of being distinct, and thus, the services are considered individual and separate performance obligations which are satisfied as services are provided and revenue is recognized as services are provided.

Sequoia Living determines the transaction price based on standard charges for goods and services provided, reduced by contractual adjustments, or explicit price concessions, provided to a third party. Sequoia Living determines its estimates of contractual adjustments based on contractual agreements and historical experience.

## Sequoia Living, Inc.

### Notes to Consolidated Financial Statements

#### (Amount in Thousands)

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Agreements with third-party payors provide for payments at amounts less than established charges. A summary of the payment arrangements with major third-party payors follows:

*Medicare* – Certain health care services are paid at prospectively determined rates per discharge based on clinical, diagnostic or other factors. Certain services are paid based on a cost-reimbursement methodology subject to certain limits. Physical services are paid based upon established fee schedules.

*Secondary Insurance* – Payment agreements with certain commercial insurance carriers, health maintenance organizations and preferred provider organizations provide for payment using prospectively determined rates per discharge, discounts from established charges, and prospectively determined daily rates.

Laws and regulations concerning government programs, including Medicare, are complex and subject to varying interpretation. As a result of investigations by governmental agencies, various health care organizations have received requests for information and notices regarding alleged noncompliance with those laws and regulations, which, in some instances, have resulted in organizations entering into significant settlement agreements. Compliance with such laws and regulations may also be subject to future government review and interpretation as well as significant regulatory action, including fines, penalties, and potential exclusion from the related programs. There can be no assurance that regulatory authorities will not challenge Sequoia Living's compliance with these laws and regulations, and it is not possible to determine the impact (if any) such claims, or penalties would have upon Sequoia Living.

Settlements with third-party payors for retroactive adjustments due to audits, review or investigations are considered variable consideration and are included in the determination of the estimated transaction price for providing patient care. These settlements are estimated based on the terms of the payment agreement with the payor, correspondence from the payor and Sequoia Living's historic settlement activity, including an assessment to ensure that it is probable that a significant reversal in the amount of cumulative revenue recognized will not occur when the uncertainty associated with the retroactive adjustment is subsequently resolved. Estimated settlements are adjusted in future periods as adjustments become known (that is, new information becomes available), or as years are settled or are no longer subject to such audits, reviews and investigations. Adjustments arising from a change in the transaction price were not significant in 2021 or 2020.

Generally, patients who are covered by third-party payors are responsible for related deductibles and co-insurance, which vary in amount. Sequoia Living estimates the transaction price for patients with deductibles and coinsurance based on historical experience and current market conditions. The initial estimate of the transaction price is determined by reducing the standard charge by any contractual adjustments determined on a resident by resident basis. Subsequent changes to the estimate of the transaction price are generally recorded as adjustments to health services revenue in the period of the change. Subsequent changes that are determined to be the result of an adverse change in the resident's ability to pay are recorded as bad debt expense. Bad debt expense for the years ended December 31, 2021 and 2020 was not significant.

**Sequoia Living, Inc.**  
**Notes to Consolidated Financial Statements**  
**(Amount in Thousands)**

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**Contributions** – Contributions, which may include unconditional promises to give (pledges), are recognized at fair value as revenues in the period received or unconditionally pledged. Donated securities, real property, and contributions in kind are recorded at fair value at the date of contribution. Contributions are derived primarily from donors in Northern California. Contributions of trust interests in which SSNC serves as the trustee are recognized at fair value in the period of receipt. Fair value is determined based upon the difference between the fair value of the assets received and the fair value of the estimated liability to beneficiaries. Contributions of trust interests in which the assets are invested and administered by outside trustees are recorded at fair value when notice of the interest is received.

**Charity care** – Sequoia Living provides care without charge or at amounts less than its established rates to residents who meet certain criteria under its charity care policy. Because Sequoia Living does not normally pursue collection of amounts determined to qualify as benevolence, they are not reported as revenue.

**Donated services** – Significant amounts of time from a number of people have been donated to Sequoia Living. The accompanying consolidated financial statements do not reflect the value of those donated services, as no reliable basis exists for reasonably determining the amounts involved.

**Investment income** – Investment income includes interest and dividend income earned on investments, net realized gains and losses on sales of investments, other than temporary realized losses on available for sale securities, unrealized gains and losses on trading securities and related investment counseling fees. Investment counseling fees were \$0.3 million and \$0.2 million for the years ended December 31, 2021 and 2020, respectively.

**Marketing and advertising expenses** – The cost of advertising, promotion, and marketing programs are charged to expense in the year incurred. For the years ended December 31, 2021 and 2020, Sequoia Living incurred marketing and advertising costs of \$1.3 million and \$1.4 million, respectively.

**Administrative service fees** – SSNC manages its split-interest agreements internally and assesses a fee of 1% of trust assets per year.

**Change in value of split-interest agreements** – Changes in the value of split-interest agreements are the result of the following transactions and events related to SSNC's deferred gifts:

- Accretion of the discounts on previously received deferred gifts.
- Revaluations of expected future benefits to be received, net of income earned and market changes on deferred gift assets.
- Revaluations of expected future payments to beneficiaries, net of payments made, based on changes in life expectancy and other actuarial assumptions.

**Workers' compensation plan** – Sequoia Living is self-insured for workers' compensation. Claims are accrued under the plan as the incidents that give rise to them occur. Unpaid claims accruals, including estimates of incurred but not reported claims, are based on the estimated ultimate cost of settlement, including claim settlement expenses, in accordance with Sequoia Living's past experience. The workers' compensation reserve liability is \$3.1 million and \$3.0 million as of December 31, 2021 and 2020, respectively, and included in payroll and related taxes payable in the accompanying consolidated balance sheets. The discount rate used to calculate the reserve liability is 2.0% for both 2021 and 2020.

## Sequoia Living, Inc.

### Notes to Consolidated Financial Statements

#### (Amount in Thousands)

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**Concentration of credit risk** – Financial instruments potentially subjecting Sequoia Living to concentrations of credit risk consist primarily of bank demand deposits in excess of the Federal Deposit Insurance Corporation insurance thresholds and cash held in money market accounts in excess of the amounts insured by the U.S. Treasury insurance for money market funds. Demand deposits are placed with local financial institutions, and management has not experienced any loss related to these demand deposits in the past. Investment securities are exposed to various risks, such as interest rate, market, and credit risks. It is at least reasonably possible, given the level of risk associated with investment securities, that changes in the near term could materially affect the amount reported in the financial statements. The risk associated with the investments is mitigated through diversification.

Concentration of credit risk results from Sequoia Living granting credit without collateral to its residents and patients, most of whom are local residents and insured under third-party payor agreements.

**Estimates** – The preparation of financial statements in conformity with U.S. GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the consolidated financial statements and the reported amounts of revenues and expenses during the reporting period. Significant estimates include unamortized entrance fees, estimated future service obligations, pension liability, fair values of investments, useful lives of fixed assets, pledges and contributions receivable and the liability for payments to trust beneficiaries. Actual results may differ from those estimates.

**Recent pronouncements** – In June 2016, the FASB issued ASU 2016-13, *Financial Instruments—Credit Losses (Topic 326): Measurement of Credit Losses on Financial Instruments* (“ASU 2016-13”). ASU 2016-13 replaces the current incurred loss impairment methodology for credit losses with a methodology that reflects expected credit losses and requires consideration of a broader range of reasonable and supportable information to inform credit loss estimates. Sequoia Living will be required to use a forward-looking expected credit loss model for accounts receivable and other financial instruments. The adoption of ASU 2016-13 is effective for Sequoia Living beginning January 1, 2023. The adoption of ASU 2016-13 is not expected to have a material impact on Sequoia Living’s consolidated financial statements.

In August 2018, the FASB issued ASU 2018-14, *Compensation—Retirement Benefits—Defined Benefit Plans—General (Subtopic 715-20): Disclosure Framework—Changes to the Disclosure Requirements for Defined Benefit Plans* (“ASU 2018-14”). The amendments in this update remove disclosures that no longer are considered cost beneficial, clarify the specific requirements of disclosures, and add disclosure requirements identified as relevant including an explanation of the reasons for significant gains and losses related to changes in the benefit obligation. The new standard requires the amendments to be applied on a retrospective basis. The adoption of ASU 2018-14 is effective for Sequoia Living beginning January 1, 2021. Management adopted ASU 2018-14 for the year ended December 31, 2021 and determined that the adoption did not have a material impact on Sequoia Living’s consolidated financial statements.

In August 2018, the FASB issued ASU 2018-15, *Intangibles—Goodwill and Other—Internal-Use Software (Subtopic 350-40): Customer’s Accounting for Implementation Costs Incurred in a Cloud Computing Arrangement That Is a Service Contract (a consensus of the FASB Emerging Issues Task Force)* (“ASU 2018-15”). ASU 2018-15 aligns the requirements for capitalizing implementation costs incurred in a hosting arrangement that is a service contract with the requirements for capitalizing implementation costs incurred to develop or obtain internal-use software. Management adopted ASU 2018-15 for the year ended December 31, 2021 and determined that the adoption did not have a material impact on Sequoia Living’s consolidated financial statements.

**Sequoia Living, Inc.**  
**Notes to Consolidated Financial Statements**  
**(Amount in Thousands)**

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**NOTE 3 – INVESTMENT SECURITIES**

The composition of investment securities is set forth in the following table. The majority of these securities are held with four investment firms:

	<u>2021</u>	<u>2020</u>
Money market funds	\$ 7,983	\$ 4,876
U.S. government securities	-	1,587
Common stock	12,301	14,888
Corporate fixed income securities	553	2,461
Equity mutual funds	62,830	57,170
Fixed income mutual funds	<u>35,039</u>	<u>36,424</u>
Total marketable securities	118,706	117,406
Investment in real estate fund	<u>10,249</u>	<u>3,102</u>
Total investment securities	<u>\$ 128,955</u>	<u>\$ 120,508</u>

Operating investment income is comprised of the following for the years ended December 31:

	<u>2021</u>	<u>2020</u>
Interest income	\$ 3,978	\$ 3,569
Net realized gains on sales of investments	5,765	2,064
Unrealized gains on equity securities	<u>954</u>	<u>8,502</u>
	<u>\$ 10,697</u>	<u>\$ 14,135</u>



**Sequoia Living, Inc.**  
**Notes to Consolidated Financial Statements**  
**(Amount in Thousands)**

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**NOTE 4 – PROPERTY AND EQUIPMENT, NET**

Property and equipment, net as of December 31 consist of the following:

	<u>2021</u>	<u>2020</u>
Land	\$ 15,503	\$ 16,238
Land and building improvements	81,396	77,479
Building and building equipment	397,344	390,876
Equipment and furniture	<u>49,811</u>	<u>50,215</u>
	544,054	534,808
Less: accumulated depreciation	<u>(201,348)</u>	<u>(188,918)</u>
	342,706	345,890
Construction in progress	<u>61,311</u>	<u>44,395</u>
Total property, plant, and equipment, net	<u>\$ 404,017</u>	<u>\$ 390,285</u>

Total depreciation expense for the years ended December 31, 2021 and 2020 is \$17.0 million and \$13.9 million, respectively.

EPA L.P. has entered a contract with Branagh Inc. of approximately \$41.7 million for the rehabilitation of the EPA facility, of which approximately \$27.9 million has been committed and yet to be spent as of December 31, 2021.

Capitalized interest expense for the years ended December 31, 2021 and 2020 was \$0 million and \$4.3 million, respectively, comprised of \$0 million and \$6.3 million of interest expense, net of \$0 million and \$2.0 million of investment income, respectively.

**NOTE 5 – INVESTMENTS HELD IN TRUST**

Investments held in trust as of December 31 are summarized below. The majority of these investments are held with one investment firm:

	<u>2021</u>	<u>2020</u>
Money market funds	\$ 85	\$ -
Fixed income mutual funds	7,929	5,257
Equity mutual funds	7,321	10,170
Corporate and government bonds	<u>-</u>	<u>17</u>
	<u>\$ 15,335</u>	<u>\$ 15,444</u>

**Sequoia Living, Inc.**  
**Notes to Consolidated Financial Statements**  
**(Amount in Thousands)**

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**NOTE 6 – PLEDGES RECEIVABLE, NET**

Pledges receivable, net, were due as follows as of December 31:

	2021	2020
Current portion	\$ 704	\$ 546
Less: allowance	(35)	(27)
Total current portion	\$ 669	\$ 519
Greater than one year to five years	\$ 705	\$ 222
Greater than five years to twenty years	-	25
	705	247
Less: allowance	(35)	(12)
Less: unamortized discount	(86)	(58)
Total noncurrent portion	\$ 584	\$ 177

**NOTE 7 – INVESTMENTS CONTRACTUALLY LIMITED FOR REPLACEMENT, DEVELOPMENT DEPOSIT, AND NET OPERATING INCOME RESERVE**

**Investments contractually limited for replacement** – In connection with long-term debt agreements for Sequoia Living’s residential housing facilities, HUD requires monthly deposits to a replacement account. Replacement accounts are held by Sequoia Living for TPT L.P., EPA L.P., and WPA L.P.

The investments for replacement are spent on improvements or repairs of structural elements and mechanical equipment of the facilities. Disbursements from the replacement accounts may be made upon receiving consent in writing from HUD.

**Equity reserves** – EPA L.P. was required to establish a deposit account for an initial amount of \$2 million for cash reserves. In addition, a deposit account was established for capital contribution of \$12 million upon occurrence of the loan conversion.

**Outside reserves** – Sequoia Living was required to set aside funds in the amount of \$6 million for so long as the partnership continues in existence or based on the account terms of the reserve pledge agreement.

**Sequoia Living, Inc.**  
**Notes to Consolidated Financial Statements**  
**(Amount in Thousands)**

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Earnings attributable to these investment categories accrue to the facility. As of December 31, 2021 and 2020, the investments consist of cash and certificates of deposit in the amounts of \$27.8 million and \$25.7 million, respectively.

**NOTE 8 – LIMITED USE ASSETS**

Limited use assets as of December 31 are held for two entities, Sequoia Living and VSL. The composition of limited use assets as of December 31, 2021 and 2020, for Sequoia Living and VSL, consisted solely of cash and cash equivalents, with the exception of \$5.9 million in U.S. government securities held at the end of December 31, 2020 at VSL. All limited use assets are classified as Level 1 securities.

	2021	2020
California Health Facilities Financing Authority		
Revenue Bond Series 2015:		
Project fund	\$ 448	\$ 447
Principal and interest fund	1,855	1,346
Debt service reserve fund	4,041	4,040
Revenue fund	337	727
	6,681	6,560
Revenue Bond Series 2018:		
Project fund	-	26,324
Principal and interest fund	6,032	3,302
Debt service reserve fund	5,924	5,929
	11,956	35,555
Investments held by trustee in accordance with construction loan agreement	600	600
Investments held by trustee for development	12,829	5,264
Investments held by trustee for working capital	18,001	18,000
Investments held by trustee for repayment of revenue bonds	24,884	37,197
	74,951	103,176
Less: current portion	(28,364)	(38,679)
Total revenue bonds, noncurrent portion	\$ 46,587	\$ 64,497

**Sequoia Living, Inc.**  
**Notes to Consolidated Financial Statements**  
**(Amount in Thousands)**

**NOTE 9 – LONG-TERM DEBT, NET AND LINE OF CREDIT**

Long-term debt, net for Sequoia Living comprises the following as of December 31:

	2021	2020
Sequoia Living		
California Health Facilities Financing Authority:		
Revenue Bond Series 2015, Serial Bonds Payable through 2031 to 2044 in annual principal installments with interest ranging from 2–5%, collateralized by a first deed of trust on the gross revenues of Sequoia Living	\$ 55,735	\$ 57,070
Payroll Protection Program Loan		
Promissory note through the Paycheck Protection Program of the U.S. Small Business Administration (SBA). The note was issued on July 8, 2021, with Newark Small Business Finance, LLC in the amount of \$1,900,000. Principal and interest on the note is payable commencing May 2022 and will be amortized over a 5 year period. The loan bears interest at 1.0% per annum. It is Sequoia Living's policy to account for this loan in accordance with FASB ASC Topic 470, <i>Debt</i> , with interest accrued and expensed over the term of the loan, or until forgiveness is granted, releasing Sequoia Living from being the primary obligor.	1,900	-
VSL		
California Health Facilities Financing Authority		
Revenue Bond Series 2018, Series Bonds Payable, collateralized by a first deed of trust on the gross revenues of VSL:		
Series 2018A interest at 3.5–5% maturing in 2047	45,230	45,230
Series 2018B-1 interest at 3% maturing in 2025	25,000	80,000
Series 2018B-2 interest 3% maturing in 2026	39,000	39,000
Series 2018B-3 interest 3% maturing in 2027	23,000	23,000
Eastern Park Apartments L.P.		
Construction disbursement loan, due in full in 2022 including interest at 3.17%, collateralized by a first deed of trust on EPA L.P. real estate	77,874	55,205
Western Park Apartments L.P.		
Citibank permanent loan, in monthly installments of \$86 payable through 2045 including interest at 5.81%, collateralized by a first deed of trust on WPA L.P. real estate	14,404	14,598
Town Park Towers L.P.		
Payable through 2051 in monthly installments including interest at 4.41% collateralized by first deed of trust	21,765	22,088
	303,908	336,191
Plus: unamortized bond premium	8,133	8,868
Less: unamortized deferred financing costs	(8,015)	(11,124)
	304,026	333,935
Less: current portion	(2,496)	(1,849)
Total long-term debt - net, less current portion	\$ 301,530	\$ 332,086

## Sequoia Living, Inc.

### Notes to Consolidated Financial Statements

(Amount in Thousands)

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As of December 31, 2021, all VSL debt is long-term. The first principal payments on VSL long-term debt are scheduled to occur in 2024.

Scheduled principal payments on long-term debt are as follows:

<u>Years Ending December 31,</u>	
2022	\$ 2,496
2023	14,276
2024	3,582
2025	28,742
2026	42,769
Thereafter	<u>212,043</u>
	<u>\$ 303,908</u>

California Health Facilities Financing Authority requires a project fund for major capital improvements at Sequoia Living facilities. The remaining total project fund for use from the Revenue Bond Series 2015 has a balance of \$0.4 million as of December 31, 2021. There were no available funds left in the project fund for the Revenue Bond Series 2018 as of December 31, 2021.

The revenue bonds are insured by the State of California, through its Cal Mortgage Loan Program. Both agreement with Cal Mortgage includes a number of covenants including the following:

- Punctual payment
- Maintenance of records and filing of financial statements
- Payment of taxes
- Maintenance of exempt status
- Continuing disclosure

As of December 31, 2021, management believes Sequoia Living was in compliance with all debt covenants. VSL was required to comply with certain debt covenants beginning in the year ending December 31, 2021 and management believes they are also in compliance with all applicable debt covenants. Sequoia Living's debt incurred in connection with its residential housing facilities includes covenants which require that these facilities be operated to provide housing for seniors whose income levels do not exceed certain thresholds. Rent increases are subject to approval and are limited to maintain affordability.

The most restrictive covenants of these loans are associated with compliance with the low-income housing tax credit ("LIHTC") program under section 42 of the Internal Revenue Code as modified by the State of California and the provisions of section 202 of the National Housing Act. As of December 31, 2021, management believes Sequoia Living was in compliance with these debt covenants.

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EPA L.P. was formed to rehabilitate and operate the EPA property in compliance with the LIHTC program under the provisions of Section 42 of the Internal Revenue Code. The City of San Francisco tax-exempt bonds of \$60 million Series J and \$24.8 million Series K are collateral to the qualifying financing under the LIHTC program to then finance the acquisition and renovation of EPA L.P. J.P. Morgan Chase Bank funded a loan on behalf of the City of San Francisco (tax exempt bond issuer and governmental lender) in the amounts of \$77.9 million and \$55.2 million as of December 31, 2021 and 2020, respectively. EPA L.P. entered into an agreement with J.P. Morgan Chase Bank to borrow up to the \$84.8 million to acquire EPA and fund renovations.

Funds are released periodically as renovations proceed and paid invoices are submitted to J.P. Morgan Chase Bank for reimbursement. As of December 31, 2021, EPA L.P. has borrowed \$77.9 million against the loan agreement. Renovations are expected to be completed in 2022. Interest on the construction loan is based on a fixed rate of 3.17% until December 19, 2022. The Series J Bond matures in July 1, 2039 sponsored by Fannie Mae ("FNMA") as collateral intended for the permanent financing of EPA L.P, to occur in 2022.

**Lines of credit** – Sequoia Living has lines of credit in the amount of \$6.0 million in both 2021 and 2020 with a bank, of which \$4.0 million is collateralized by a gross revenue pledge and \$2.0 million is unsecured. The lines of credit renew annually each July. As of both December 31, 2021 and 2020, Sequoia Living had an outstanding balance on these lines of credit of \$2.0 million.

Sequoia Living has stand-by letters of credit totaling approximately \$3.0 million to collateralize its obligations under a high deductible workers' compensation program as of both December 31, 2021 and 2020 from the same bank that issued the lines of credit described above. No amounts were outstanding as of December 31, 2021 or 2020. The stand-by letters of credit restrict the availability of the lines of credit in that the total amount available at any one time from the letters of credit and lines of credit cannot exceed \$6.0 million.

Sequoia Living is required to provide written notification to the bank of any material adverse change in its financial condition or operation. Management believes there were no such changes in 2021 or 2020.

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**NOTE 10 – FAIR VALUE MEASUREMENTS**

The fair values of financial assets and liabilities that are measured on a recurring basis are as follows as of December 31, 2021 and 2020:

	2021				
	Total	Quoted Prices in Active Markets (Level 1)	Other Observable Inputs (Level 2)	Un-observable Inputs (Level 3)	NAV as Practical Expedient
Assets measured at fair value on a recurring basis: <sup>(1)</sup>					
Marketable securities: <sup>(2)</sup>					
Money market funds	\$ 7,983	\$ 7,983	\$ -	\$ -	\$ -
Corporate fixed income securities	553	553	-	-	-
Common stock	12,301	12,301	-	-	-
Equity mutual funds	62,830	62,830	-	-	-
Fixed income mutual funds	35,039	35,039	-	-	-
Trust contributions receivable <sup>(3)</sup>	1,281	-	-	1,281	-
Investment in real estate fund <sup>(4)</sup>	10,249	-	-	-	10,249
Investment held in trust: <sup>(2)</sup>					
Money market funds	85	85	-	-	-
Equity mutual funds	7,321	7,321	-	-	-
Fixed income mutual funds	2,842	2,842	-	-	-
Corporate fixed income securities	5,087	5,087	-	-	-
	<u>\$ 145,571</u>	<u>\$ 134,041</u>	<u>\$ -</u>	<u>\$ 1,281</u>	<u>\$ 10,249</u>
Liabilities measured at fair value on a recurring basis: <sup>(5)</sup>					
Liability for payments to trust beneficiaries	<u>\$ 6,607</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ 6,607</u>	<u>\$ -</u>

**Sequoia Living, Inc.**  
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	2020				
	Total	Quoted Prices in Active Markets (Level 1)	Other Observable Inputs (Level 2)	Un-observable Inputs (Level 3)	NAV as Practical Expedient
Assets measured at fair value					
on a recurring basis: <sup>(1)</sup>					
Marketable securities: <sup>(2)</sup>					
Money market funds	\$ 4,876	\$ 4,876	\$ -	\$ -	\$ -
U.S. government securities	1,587	1,587	-	-	-
Corporate fixed income securities	2,461	2,461	-	-	-
Common stock	14,888	14,888	-	-	-
Equity mutual funds	57,170	57,170	-	-	-
Fixed income mutual funds	36,424	36,424	-	-	-
Trust contributions receivable <sup>(3)</sup>	1,295	-	-	1,295	-
Investment in real estate fund <sup>(4)</sup>	3,102	-	-	-	3,102
Investment held in trust: <sup>(2)</sup>					
Equity mutual funds	10,170	10,170	-	-	-
Fixed income mutual funds	5,257	5,257	-	-	-
Corporate fixed income securities	17	17	-	-	-
	<u>\$ 137,247</u>	<u>\$ 132,850</u>	<u>\$ -</u>	<u>\$ 1,295</u>	<u>\$ 3,102</u>
Liabilities measured at fair value					
on a recurring basis: <sup>(5)</sup>					
Liability for payments to trust beneficiaries	<u>\$ 6,688</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ 6,688</u>	<u>\$ -</u>

- (1) For cash and cash equivalents, limited use assets and investments designated for refundable deposits, the net carrying value approximates fair value at period end.
- (2) The fair values of marketable securities and investments held in trust which are included in the accompanying consolidated balance sheets are determined based on quoted market prices in active markets. The marketable securities consist of cash equivalents, U.S. government securities, common stocks, corporate fixed income securities, equity mutual funds, and fixed mutual funds as detailed in Note 3. The investments held in trust consist of cash equivalents, equity mutual funds, and fixed mutual funds at fair value with realized and unrealized gains and losses included in the consolidated statements of operations and changes in net assets.
- (3) The fair value of trust contributions receivable which is included in the accompanying consolidated balance sheets is determined using a present value calculation of expected future cash flows with assumptions for the risk-adjusted interest rate, inherent risk, mortality risk, and the expected term of cash flows using the discount rate adjustment technique.



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- (4) This investment includes securities held in a limited partnership in which Net Asset Value (“NAV”) as a practical expedient has been used. This investment has not been classified in the fair value hierarchy, and the amounts presented in this table are intended to permit reconciliation of the fair value hierarchy to the amounts presented in the accompanying consolidated balance sheets. The NAV is based on the total value of the securities held in the limited partnership per the December 31 fund statement. The NAV of the limited partnership equals the total assets of the fund fewer total liabilities of the fund. Total assets of the fund primarily include real estate assets and real estate owned in joint ventures. The value of real estate assets is established by independent appraisals as of December 31. Real estate assets owned in joint ventures are carried at the Fund’s ownership share before the impact of promote structures. Total liabilities of the fund primarily include mortgage notes payable and senior notes payable, both of which are carried by the Fund at fair value. Disclosure to and consent by the general partner is required for redemption, transfer or assignment of any of the investment.
- (5) The fair value of the liability for payments to trust beneficiaries that is included in the accompanying consolidated balance sheets is determined using a present value calculation of expected future cash flows with assumptions for the risk-adjusted interest rate, inherent risk, mortality risk, and the expected term of cash flows using the discount rate adjustment technique.

There were no transfers of assets or liabilities between Level 1 and 2 during the years ended December 31, 2021 and 2020.

**NOTE 11 – PENSION PLAN**

Sequoia Living sponsors a noncontributory defined benefit pension plan covering employees who work 1,000 hours or more. The benefits are generally based on an employee’s average salary in the last five years of employment and years of service. Sequoia Living funds the pension plan in accordance with the requirements of the Employee Retirement Income Security Act of 1974 (“ERISA”). Contributions to the plan are determined under the projected unit credit cost method and are made each year in an amount at least equal to the minimum requirements of ERISA.

In February 2021, due to the expansion of a vendor contract that reduced the number of active participants in the noncontributory defined benefit pension plan, a plan curtailment occurred. Plan assets and obligations were remeasured as of February 28, 2021. The curtailment resulted in a liability gain of \$1.7 million due to a reduction in the planned benefit obligation for the affected participants. The gain was offset against existing unrecognized losses as of the measurement date. Net pension costs was determined separately for 2021 before and after the curtailment.

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A reconciliation of the plan's benefit obligations, fair value of assets, funded status, and amount recognized in the consolidated balance sheets is as follows as of December 31, 2021 and 2020:

	2021	2020
Change in benefit obligation:		
Benefit obligation, beginning of year	\$ 106,434	\$ 86,340
Service cost	3,273	3,155
Interest cost	2,238	2,639
Actuarial (gain) loss	(3,451)	17,270
Curtailments	(1,663)	-
Benefits paid	(3,219)	(2,970)
Benefit obligation at measurement date	103,612	106,434
Change in plan assets:		
Fair value of plan assets, beginning of year	\$ 85,986	\$ 73,433
Actual return on plan assets	10,855	12,723
Employer contribution	3,530	2,800
Benefits paid	(3,219)	(2,970)
Fair value of plan assets at measurement date	97,152	85,986
Funded status at measurement date	\$ (6,460)	\$ (20,448)
Amounts recognized in the consolidated balance sheets consist of:		
Noncurrent liabilities	\$ 6,460	\$ 20,448
Amounts recognized in net assets without donor restrictions consist of:		
Unrecognized net actuarial loss	\$ 14,330	\$ 25,233
Amounts recognized in net assets without donor restrictions, measurement date	\$ 14,330	\$ 25,233
Accumulated benefit obligation	\$ 96,971	\$ 97,354

For the year ended December 31, 2021, there was a \$5.1 million gain related to changes in the benefit obligation, primarily due to the curtailment and an increase in the discount rate. For the year ended December 31, 2020, there was a \$17.3 million loss related to changes in the benefit obligation, primarily due to a decrease in the discount rate and demographic experience.

Net periodic pension cost for 2021 and 2020 was determined by an independent actuary and is calculated using a prescribed attribution method, based on acceptable actuarial assumptions, which are adjusted periodically to reflect actual experience. Sequoia Living uses a December 31 measurement date for the above defined benefit plan.

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The components of net periodic benefit cost included as part of compensation and benefits in the accompanying consolidated statements of operations and are as follows for the years ended December 31, 2021 and 2020:

	<u>2021</u>	<u>2020</u>
Service cost	\$ 3,273	\$ 3,155
Interest cost	2,238	2,639
Expected return on plan assets	(6,101)	(5,116)
Amortization of net loss	<u>1,036</u>	<u>1,279</u>
Net periodic benefit cost	<u>\$ 446</u>	<u>\$ 1,957</u>
Other changes in plan assets and benefit obligations recognized in net assets without donor restrictions:		
Net actuarial (gain) loss	\$ (8,204)	\$ 9,662
Amortization of net loss	(1,036)	(1,279)
Effect of curtailment	<u>(1,663)</u>	<u>-</u>
Amounts recognized in net assets without donor restrictions, measurement date	<u>(10,903)</u>	<u>8,383</u>
Total recognized in net periodic benefit cost and net assets without donor restrictions, measurement date	<u>\$ (10,457)</u>	<u>\$ 10,340</u>

Estimated future benefit payments are as follows:

Years Ending December 31,

2022	\$ 3,888
2023	4,134
2024	4,302
2025	4,649
2026	4,868
2027 to 2031	26,951

Sequoia Living expects to contribute \$2.4 million to its pension plan in 2022.

Plan assets are invested with an appointed custodian. The contract with the custodian allows for investments in equity, money market, mutual fund, and real estate investments. Under the direction of Sequoia Living plan, assets are invested with the objective of achieving a long-term rate of return of 7.00%. This is achieved through investment in a mix of equity and fixed income investments, with targeted allocations of 70% equity instruments and 30% fixed income instruments. Over time, equity investments are expected to return 8.00%, while fixed income investments are expected to return 4.67%. This produces an expected composite long-term return on investment of 7.00%.

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Plan assets as of December 31, 2021 and 2020 were invested as follows:

	<u>2021</u>	<u>2020</u>
Cash and cash equivalents	\$ 407	\$ 306
Common stocks	14,229	14,035
Equity mutual funds	54,393	49,624
Fixed income mutual funds	<u>28,123</u>	<u>22,021</u>
	<u>\$ 97,152</u>	<u>\$ 85,986</u>

Equity mutual funds held in the plan assets invest in common stocks of companies based either inside or outside the United States, including some small-capitalization companies. The primary objective is to provide growth of capital. Fixed income mutual funds held in the plan assets primarily invest in a diversified portfolio of high-quality bonds and other fixed income securities of varying maturities.

For 2021 and 2020, plan assets are stated at fair value using Level 1 inputs within the fair value hierarchy. Cash equivalents and mutual funds are valued at quoted market prices on an exchange and active markets. Common stocks are valued at the last sale price on the last business day of the plan year, as quoted on a recognized exchange or an industry standard pricing service.

Effective July 1, 2012, Sequoia Living changed the formula used to calculate Defined Benefit Pension Plan benefits in order to allow for more stable expenses while maintaining a competitive retirement benefits program for its employees. Sequoia Living also started contributing 2.5% of compensation to eligible employees each pay period, as part of its 403(b) plan.

Effective January 1, 2016, Sequoia Living adopted a spot rate approach for determining plan obligations and net pension cost. Under this approach, the individual spot rates on the yield curve are applied to each year's cash flow in measuring the obligations, service cost, and interest cost.

Weighted average discount rate assumptions are as follows:

	<u>2021</u>	<u>2020</u>
Discount rate - benefit obligation	2.84%	2.53%
Discount rate - service cost	2.75% / 3.19%	3.66%
Discount rate - interest cost	2.10%	3.06%

Sequoia Living also sponsors a defined contribution tax-sheltered annuity plan for substantially all its full-time employees. The Tax-Sheltered Annuity Plan was amended effective January 1, 2012, consistent with guidance under Treasury Regulation Section 1.403(b)-10 to delete Section 7.01(b) of the plan, which provided that a complete discontinuance of contributions under the plan would constitute termination of the plan. Consistent with Internal Revenue Service guidance, the plan is considered a frozen plan, and all provisions remain in effect until Sequoia Living determines to take further action, except that new contributions will not be made to the plan. Effective as of the first payroll date on or after January 1, 2012, consistent with amendments to the plan, contributions to the plan were discontinued and contributions began being made to a new 403(b) plan. The new 403(b) plan permits contributions which can be matched at the discretion of Sequoia Living. Total employer contributions were \$0.8 million and \$0.9 million for the years ended December 31, 2021 and 2020, respectively.

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**NOTE 12 – ENDOWMENTS**

SSNC's endowment consists of donor-restricted funds established for a variety of purposes. The purpose restrictions consist of financial assistance, meal subsidies, improvements to the quality of life to residents of certain Sequoia Living facilities and maintenance of a resident garden. As required by U.S. GAAP, net assets associated with endowment funds are classified and reported based on the existence or absence of donor-imposed restrictions.

**Interpretation of relevant law** – The Board of Trustees of SSNC has interpreted the Uniform Prudent Management of Institutional Funds Act (“UPMIFA”) as requiring the preservation of the fair value of the original gift as of the gift date absent explicit donor stipulations to the contrary. As a result of this interpretation, Sequoia Living classifies as donor-restricted endowment (a) the original value of gifts donated to the permanent endowment, (b) the original value of subsequent gifts to the permanent endowment and the appropriation of all investment income on the endowment funds for expenditure.

The net asset composition for donor restricted endowment funds by type of fund as of December 31 is as follows:

	<u>2021</u>	<u>2020</u>
Tomorrow Fund	\$ 13,521	\$ 12,045
Other	<u>738</u>	<u>649</u>
	<u>\$ 14,259</u>	<u>\$ 12,694</u>

Changes in endowment net assets for the years ended December 31, 2021 and 2020 are as follows:

	<u>2021</u>	<u>2020</u>
Endowment net assets with donor restrictions, January 1	\$ 12,694	\$ 12,515
Investment return:		
Investment income	1,706	319
Net appreciation (realized and unrealized)	<u>(478)</u>	<u>(22)</u>
Total investment return	1,228	297
Contributions	360	3
Appropriation of endowment assets for expenditure	<u>(23)</u>	<u>(121)</u>
Endowment net assets with donor restrictions, December 31	<u>\$ 14,259</u>	<u>\$ 12,694</u>

The amounts contributed to SSNC endowment funds have been retained permanently by explicit donor stipulation and the fair values of the original gifts have been preserved in accordance with UPMIFA. SSNC does not hold term endowment funds or perpetual endowment funds subject to time restrictions.

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**Funds with deficiencies** – From time to time, the fair value of assets associated with individual donor-restricted endowment funds may fall below the level that the donor or UPMIFA requires SSNC to retain as a fund of perpetual duration. SSNC had no deficiencies of this nature in its endowment funds, as of December 31, 2021 or 2020.

**Return objectives and risk parameters** – SSNC has adopted an investment policy for endowment assets that attempts to provide a predictable stream of funding to programs supported by its endowment funds while seeking to maintain the original gift value of the endowment assets. Endowment assets include those assets of donor-restricted funds that SSNC must hold in perpetuity. Under this policy, as approved by the Board of Trustees, the endowment assets are invested in a manner that is intended to produce results that exceed the Consumer Price Index by 3.25% annually, on average, while assuming a moderate level of investment risk. SSNC expects its endowment funds, over time, to provide an average rate of return of at least 6.25% annually. Actual returns in any given year may vary from this amount.

**Strategies employed for achieving objectives** – To satisfy its long-term rate-of-return objectives, SSNC relies on a total return strategy in which investment returns are achieved through both capital appreciation (realized and unrealized) and current yield (interest and dividends). SSNC targets a diversified asset allocation that places a greater emphasis on fixed income investments to achieve its long-term return objectives within prudent risk constraints.

**Spending policy and how the investment objectives relate to spending policy** – SSNC has a policy of appropriating the endowment fund's investment income for expenditure as the income is earned. In establishing this policy, SSNC considered the long-term expected return on its endowment. This is consistent with SSNC's objective to maintain the original gift value of the endowment assets held in perpetuity as well as to provide additional real growth through new gifts and investment returns.

**NOTE 13 – NET ASSETS**

Sequoia Living's net assets with donor restrictions include endowments and other donor-restricted funds established for a variety of purposes as described under endowments. The composition for net assets with donor restrictions is as follows:

	2021	2020
Tomorrow fund	\$ 19,886	\$ 17,484
Other funds	11,289	9,172
Planned gifts	7,923	7,930
Total net assets with donor restrictions	\$ 39,098	\$ 34,586

There are no Board designated net assets without donor restrictions.

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**NOTE 14 – FUNCTIONAL EXPENSE**

The following reflects the expenditures made by Sequoia Living net of amounts funded by grants and other donation support for the years ended December 31, 2021 and 2020:

	Functional Expense 2021				
	Program Services			Supporting Services	Total
	Housing	Health Care	Other Program Services	Management and General	
Compensation and benefits	\$ 17,868	\$ 18,185	\$ 4,442	\$ 8,892	\$ 49,387
Purchased services	22,176	704	1,020	217	24,117
Medical services	731	1,953	1	-	2,685
Supplies	1,873	908	237	346	3,364
Repairs and maintenance	4,806	78	210	405	5,499
Utilities	6,378	-	388	36	6,802
Professional fees	3,441	27	307	788	4,563
Depreciation	14,496	1,659	240	624	17,019
Interest	12,987	-	-	-	12,987
Other operating	3,162	348	973	43	4,526
	<u>\$ 87,918</u>	<u>\$ 23,862</u>	<u>\$ 7,818</u>	<u>\$ 11,351</u>	<u>\$ 130,949</u>

	Functional Expense 2020				
	Program Services			Supporting Services	Total
	Housing	Health Care	Other Program Services	Management and General	
Compensation and benefits	\$ 26,047	\$ 23,845	\$ 3,169	\$ 7,883	\$ 60,944
Purchased services	5,478	888	652	507	7,525
Medical services	790	1,974	-	-	2,764
Supplies	5,940	1,237	557	221	7,955
Repairs and maintenance	4,230	518	204	495	5,447
Utilities	4,828	412	121	26	5,387
Professional fees	2,234	192	1,485	736	4,647
Depreciation	11,710	1,725	429	-	13,864
Interest	6,433	445	-	-	6,878
Other operating	1,425	435	645	1,895	4,400
	<u>\$ 69,115</u>	<u>\$ 31,671</u>	<u>\$ 7,262</u>	<u>\$ 11,763</u>	<u>\$ 119,811</u>

The consolidated financial statements report certain categories of expenses that are attributable to more than one program or support services. Programs include areas such as activities, transportation and wellness. The expenses are allocated based on location and related overhead costs while other expenses such as salaries and benefits are based on actual department categories.

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**NOTE 15 – UNAMORTIZED ENTRANCE FEES**

	2021	2020
BALANCE, beginning of year	\$ 139,427	\$ 126,509
New fees received	39,572	32,449
Entrance fees refunded	(2,430)	(1,452)
Amortization	(21,063)	(18,079)
BALANCE, end of year	\$ 155,506	\$ 139,427

Entrance fees still within a potentially refundable declining period as of December 31, 2021 and 2020 were \$80.1 million and \$53.1 million, respectively. Based on the past five years, actual refunds have averaged \$3.3 million per year for the potentially refundable declining period. Upon achieving stabilized occupancy, VSL management expects to pay refunds in future years of approximately \$4.9 million per year.

**NOTE 16 – LIQUIDITY AND AVAILABILITY OF FINANCIAL ASSETS**

Sequoia Living financial assets available within one year of the consolidated balance sheet date for general expenditures are as follows:

	2021	2020
Cash and cash equivalents	\$ 23,738	\$ 5,761
Marketable securities	118,706	117,406
Accounts, notes, and interest receivable	3,969	4,194
Pledges receivable - net of allowance, current portion	669	519
	\$ 147,082	\$ 127,880

Sequoia Living's liquidity management policy is to structure its financial assets to be available as its general expenditures, liabilities and other obligations come due. To help manage unanticipated liquidity needs, Sequoia Living has a line of credit of \$2 million. See Note 9 for more information on the line of credit as of December 31. Additionally, limited use assets, current of \$28.4 million and \$38.7 million as of December 31, 2021 and 2020, respectively, are managed for project expenditures as described in Note 8, which make up \$0 million and \$13.2 million of current liabilities, respectively, as well as for working capital needs.



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**NOTE 17 – NONCONTROLLING INTEREST**

The change in noncontrolling interest in WPA L.P., TPT L.P., and EPA L.P. is shown below:

	<u>WPA L.P.</u>	<u>TPT L.P.</u>	<u>EPA L.P.</u>	<u>Total</u>
Noncontrolling interest, January 1, 2020	\$ 8,648	\$ 22,221	\$ 5,232	\$ 36,101
Net income (loss)	<u>266</u>	<u>(837)</u>	<u>(130)</u>	<u>(701)</u>
Attributed net income (loss)	<u>266</u>	<u>(837)</u>	<u>(130)</u>	<u>(701)</u>
Noncontrolling interest, December 31, 2020	<u>\$ 8,914</u>	<u>\$ 21,384</u>	<u>\$ 5,102</u>	<u>\$ 35,400</u>
Capital contributions	-	2,435	2,467	4,902
Net income (loss)	<u>147</u>	<u>(912)</u>	<u>(1,042)</u>	<u>(1,807)</u>
Attributed net income	<u>147</u>	<u>1,523</u>	<u>1,425</u>	<u>3,095</u>
Noncontrolling interest, December 31, 2021	<u>\$ 9,061</u>	<u>\$ 22,907</u>	<u>\$ 6,527</u>	<u>\$ 38,495</u>

**NOTE 18 – COMMITMENTS AND CONTINGENCIES**

Sequoia Living is involved in certain routine matters of litigation related to its operations. Management does not expect any material impact on the consolidated financial position from any such matters; however, due to the inherent uncertainties in litigation, it is possible that amounts ultimately paid, if any, may exceed management's expectations.

As of December 31, 2021, Sequoia Living had a number of capital projects ongoing. Sequoia Living, EPA L.P. has entered various contracts in relation to their capital projects. The total remaining commitment as of December 31, 2021 is \$13.9 million.

Sequoia Living is a recipient of federal awards. These awards are subject to audit and final acceptance by federal granting agencies. The amount of expenditures that may be disallowed by the grantors, if any, cannot be determined at this time, although Sequoia Living expects such amounts, if any, to be immaterial.

Sequoia Living is subject to numerous laws and regulations of federal, state, and local governments. These laws and regulations relate to, among other things, matters such as licensure, accreditation, and government health care program participation requirements, regulations regarding reimbursement for patient services and regulations regarding Medicare billing, fraud, and abuse. Government agencies are actively conducting investigations concerning possible violations of statutes and regulations by health care providers. Violations of these laws and regulations could result in expulsion from government health care programs, together with the imposition of fines and penalties, as well as significant repayments for patient services previously billed. Sequoia Living has implemented a voluntary corporate compliance program which includes guidance for all Sequoia Living employees' adherence to applicable laws and regulations. Management is not aware of any actions or potential actions as of December 31, 2021 and 2020.

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**Novel coronavirus (“COVID-19”) pandemic** – In March 2020, the World Health Organization declared the novel coronavirus (“COVID-19”) a global pandemic and recommended containment and mitigation measures worldwide. The related adverse public health developments, including orders to shelter-in-place, travel restrictions, and mandated business closures, have adversely affected workforces, organizations, their patients and customers, economies, and financial markets globally, leading to increased market volatility and disruptions in normal business operations, including Sequoia Living’s operations.

Throughout 2021 and 2020, the United States Congress passed the Coronavirus Aid, Relief, and Economic Securities Act (“CARES Act”), as well as several other legislative acts that resulted in substantial funds being allocated to health care organizations under the Provider. The CARES Act included provisions for health care under the Provider Relief Fund. During 2021 and 2020, Sequoia Living received funds under the Provider Relief Fund, administered by the U.S. Department of Health & Human Services (“HHS”) of approximately \$0.1 million and \$2.6 million, respectively. Sequoia Living was required to and did timely sign attestations agreeing to the terms and conditions of payment. Those terms and conditions include measures to prevent fraud and misuse. Documentation is required to ensure that these funds are to be used for healthcare-related expenses or lost revenue attributable to the COVID-19 pandemic, limitations of out-of-pocket payments from certain patients, and the acceptance of several other reporting and compliance requirements. It is noted that anti-fraud monitoring and auditing will be performed by HHS and the Office of the Inspector General. For the years ended December 31, 2021 and 2020, Sequoia Living has determined that it met the terms and conditions of these funds and accordingly has recognized \$0.1 million and \$2.6 million, respectively, of the Provider Relief Fund in contributions revenue without donor restrictions on its consolidated statements of operations. Refunding of amounts received may be required by the various legislative acts if a received entity is unable to quantify the financial losses intended to be covered by the funding. Sequoia Living continues to reconcile and analyze its health care expenses and lose revenues based on known reporting guidance.

Sequoia Living’s management has been closely monitoring the impact of COVID-19 on Sequoia Living’s operations, including the impact on its patients and employees. The duration and intensity of the pandemic is uncertain but may influence patient decisions, donor decisions, and may also negatively impact collections of the Sequoia Living’s receivables.

**NOTE 19 – SUBSEQUENT EVENTS**

Subsequent events are events or transactions that occur after the consolidated balance sheet date but before consolidated financial statements are issued. Sequoia Living recognizes in the consolidated financial statements the effects of all subsequent events that provide additional evidence about conditions that existed at the date of the consolidated balance sheet, including the estimates inherent in the process of preparing the consolidated financial statements. Sequoia Living’s consolidated financial statements do not recognize subsequent events that provide evidence about conditions that did not exist at the date of the consolidated balance sheet but arose after the consolidated balance sheet date and before consolidated financial statements are issued. Sequoia Living has evaluated subsequent events through April 29, 2022, which is the date the consolidated financial statements were issued.

**Supplementary Information (Unaudited)**

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**Sequoia Living, Inc.**  
**Consolidating Balance Sheet (Unaudited)**  
**December 31, 2021**  
**(In Thousands)**

	2021				
	Sequoia Living	VSL	SSNC	Eliminations	Consolidated
<b>ASSETS</b>					
<b>CURRENT ASSETS</b>					
Cash and cash equivalents	\$ 19,277	\$ 1,287	\$ 3,174	\$ -	\$ 23,738
Marketable securities	88,340	-	30,366	-	118,706
Accounts, notes, and interest receivable	12,031	-	-	(8,062)	3,969
Pledges receivable, net of allowance	-	-	669	-	669
Limited use assets, current portion	3,936	24,428	-	-	28,364
Investments designated for refundable deposits, current portion	-	3,220	-	-	3,220
Prepaid expenses and other assets	2,299	-	-	-	2,299
<b>Total current assets</b>	<b>125,883</b>	<b>28,935</b>	<b>34,209</b>	<b>(8,062)</b>	<b>180,965</b>
Investments contractually limited for replacement reserves on properties financed by HUD	27,834	-	-	-	27,834
Investments held in trust	-	-	15,335	-	15,335
Investments, other	7,436	-	2,813	-	10,249
Trust contributions receivable	-	-	1,281	-	1,281
Pledges receivable, noncurrent portion	-	-	584	-	584
Limited use assets, noncurrent portion	16,173	30,414	-	-	46,587
Property and equipment, net	221,256	182,761	-	-	404,017
<b>Total assets</b>	<b>\$ 398,582</b>	<b>\$ 242,110</b>	<b>\$ 54,222</b>	<b>\$ (8,062)</b>	<b>\$ 686,852</b>
<b>LIABILITIES AND NET ASSETS</b>					
<b>CURRENT LIABILITIES</b>					
Accounts payable	\$ 9,939	\$ 393	\$ 90	\$ -	\$ 10,422
Payroll and related taxes payable	6,911	-	-	-	6,911
Line of credit - unsecured	2,000	-	-	-	2,000
Long-term debt, current portion	2,496	-	-	-	2,496
Accrued interest payable	1,689	2,273	-	-	3,962
Refundable deposits	1,049	3,220	-	-	4,269
Entrance fees paid in advance	2,727	1,331	-	-	4,058
Due to (from) related party	-	7,822	240	(8,062)	-
<b>Total current liabilities</b>	<b>26,811</b>	<b>15,039</b>	<b>330</b>	<b>(8,062)</b>	<b>34,118</b>
Long-term debt - net, less current portion	169,784	131,746	-	-	301,530
Liability on refundable contracts	13,211	64,727	-	-	77,938
Liability for payments to trust beneficiaries	-	-	6,607	-	6,607
Pension liability	6,460	-	-	-	6,460
Unamortized entrance fees	125,986	29,520	-	-	155,506
Other long-term liabilities	3,897	-	836	-	4,733
<b>Total liabilities</b>	<b>346,149</b>	<b>241,032</b>	<b>7,773</b>	<b>(8,062)</b>	<b>586,892</b>
<b>NET ASSETS</b>					
Net assets without donor restrictions:					
Controlling interest	39,138	(24,122)	7,351	-	22,367
Noncontrolling interest	38,495	-	-	-	38,495
Contributed capital	(25,200)	25,200	-	-	-
<b>Total net assets without donor restriction</b>	<b>52,433</b>	<b>1,078</b>	<b>7,351</b>	<b>-</b>	<b>60,862</b>
Net assets with donor restrictions	-	-	39,098	-	39,098
<b>Total net assets</b>	<b>52,433</b>	<b>1,078</b>	<b>46,449</b>	<b>-</b>	<b>99,960</b>
<b>Total liabilities and net assets</b>	<b>\$ 398,582</b>	<b>\$ 242,110</b>	<b>\$ 54,222</b>	<b>\$ (8,062)</b>	<b>\$ 686,852</b>

**Sequoia Living, Inc.**  
**Consolidating Statement of Operations (Unaudited)**  
**Year Ended December 31, 2021**  
**(In Thousands)**

	2021				Consolidated
	Sequoia Living	VSL	SSNC	Eliminations	
<b>OPERATING REVENUES, INCOME, GAINS, AND SUPPORT, NET</b>					
Operating revenues, income, and gains, net:					
Resident fees	\$ 73,446	\$ 5,002	\$ -	\$ -	\$ 78,448
Amortization of entrance fees	18,838	2,225	-	-	21,063
Fees for services and other income	15,822	280	145	-	16,247
Investment income, including realized and unrealized gains and losses on investments	10,127	41	529	-	10,697
Gain on sale of the Woods	8,636	-	-	-	8,636
Total operating revenues, income, and gains	<u>126,869</u>	<u>7,548</u>	<u>674</u>	<u>-</u>	<u>135,091</u>
Support:					
Contributions	92	-	990	-	1,082
Net assets released from restrictions	-	-	1,521	-	1,521
Total support	<u>92</u>	<u>-</u>	<u>2,511</u>	<u>-</u>	<u>2,603</u>
Total operating revenues, income, gains, and support, net	<u>126,961</u>	<u>7,548</u>	<u>3,185</u>	<u>-</u>	<u>137,694</u>
<b>EXPENSES</b>					
Compensation and benefits	46,159	3,228	-	-	49,387
Purchased services	21,431	2,686	-	-	24,117
Medical services	2,685	-	-	-	2,685
Supplies	2,971	393	-	-	3,364
Repairs and maintenance	4,544	955	-	-	5,499
Utilities	6,207	595	-	-	6,802
Professional fees	2,663	1,900	-	-	4,563
Depreciation	13,724	3,295	-	-	17,019
Interest	6,215	6,772	-	-	12,987
Other operating	3,490	1,036	-	-	4,526
Total expenses	<u>110,089</u>	<u>20,860</u>	<u>-</u>	<u>-</u>	<u>130,949</u>
Excess (deficiency) of operating revenues, income, gains, and support, net, over expenses	<u>\$ 16,872</u>	<u>\$ (13,312)</u>	<u>\$ 3,185</u>	<u>\$ -</u>	<u>\$ 6,745</u>

**Sequoia Living, Inc.**  
**Consolidating Statement of Changes in Net Assets (Unaudited)**  
**Year Ended December 31, 2021**  
**(In Thousands)**

	2021				
	Sequoia Living	VSL	SSNC	Eliminations	Consolidated
<b>NET ASSETS WITHOUT DONOR RESTRICTIONS</b>					
Excess (deficiency) operating revenues, income, gains, and support, net, over expenses	\$ 16,872	\$ (13,312)	\$ 3,185	\$ -	\$ 6,745
Grants transferred for programs and facilities	1,366	22	(1,388)	-	-
Change in additional minimum pension liability	10,903	-	-	-	10,903
Contributed capital	4,902	-	-	-	4,902
Other	(416)	59	-	-	(357)
Change in net assets without donor restrictions	<u>33,627</u>	<u>(13,231)</u>	<u>1,797</u>	<u>-</u>	<u>22,193</u>
<b>NET ASSETS WITH DONOR RESTRICTIONS</b>					
Contributions	-	-	2,988	-	2,988
Investment income including net realized gains on investments	-	-	6,330	-	6,330
Change in value of split-interest agreements	-	-	(3,544)	-	(3,544)
Unrealized gains from investments held in trust	-	-	259	-	259
Net assets released from restrictions	-	-	(1,521)	-	(1,521)
Change in net assets with donor restrictions	<u>-</u>	<u>-</u>	<u>4,512</u>	<u>-</u>	<u>4,512</u>
<b>CHANGES IN NET ASSETS</b>	<b>33,627</b>	<b>(13,231)</b>	<b>6,309</b>	<b>-</b>	<b>26,705</b>
NET ASSETS, beginning of year	<u>18,806</u>	<u>14,309</u>	<u>40,140</u>	<u>-</u>	<u>73,255</u>
NET ASSETS, end of year	<u>\$ 52,433</u>	<u>\$ 1,078</u>	<u>\$ 46,449</u>	<u>\$ -</u>	<u>\$ 99,960</u>

**Sequoia Living, Inc.**  
**Consolidating Statement of Cash Flows (Unaudited)**  
**Year Ended December 31, 2021**  
**(In Thousands)**

	2021			
	Sequoia Living	VSL	SSNC	Consolidated
<b>CASH FLOWS FROM OPERATING ACTIVITIES</b>				
Cash received from entrance fees	\$ 24,200	\$ 15,372	\$ -	\$ 39,572
Cash received from resident fees	72,878	5,315	-	78,193
Cash received from services and other income	16,144	1,611	-	17,755
Cash received from contributions	92	-	2,568	2,660
Cash received (paid) for grants and support	1,366	22	(1,388)	-
Investment income received	9,672	46	2,591	12,309
Interest paid, net of amount capitalized	(6,639)	(6,470)	-	(13,109)
Refunds of entrance fees paid	(822)	(1,608)	-	(2,430)
Cash paid to employees and suppliers	(80,546)	(10,740)	-	(91,286)
(Payments by) cash receipts from related party	(1,933)	1,933	-	-
Cash contribution to defined benefit plan	(3,530)	-	-	(3,530)
	<u>30,882</u>	<u>5,481</u>	<u>3,771</u>	<u>40,134</u>
<b>CASH FLOWS FROM INVESTING ACTIVITIES</b>				
Proceeds from sale and maturities of investments	11,086	5,929	16,186	33,201
Proceeds from sale of the Woods	12,560	-	-	12,560
Purchase of investments	(24,947)	-	(19,364)	(44,311)
Purchase of property and equipment	(32,182)	(12,864)	-	(45,046)
	<u>(33,483)</u>	<u>(6,935)</u>	<u>(3,178)</u>	<u>(43,596)</u>
<b>CASH FLOWS FROM FINANCING ACTIVITIES</b>				
Payment of long-term debt and notes payable	(1,852)	(55,000)	-	(56,852)
Issuance of debt	24,569	-	-	24,569
Proceeds from endowment contributions	-	-	360	360
Proceeds from contributions held in trust	-	-	857	857
Payments on the Woods settlement	-	-	(500)	(500)
Payments to trust beneficiaries	-	-	(960)	(960)
Proceeds from refundable deposits	2,084	1,886	-	3,970
Proceeds from refundable entrance fees	446	26,752	-	27,198
Proceeds from limited partner equity	4,902	-	-	4,902
Refunds of refundable deposits	(1,874)	(1,812)	-	(3,686)
Refunds of refundable entrance fees	-	(3,052)	-	(3,052)
Investment income received from marketable securities held in trust	-	-	1,051	1,051
	<u>28,275</u>	<u>(31,226)</u>	<u>808</u>	<u>(2,143)</u>
<b>NET INCREASE (DECREASE) IN CASH, CASH AND EQUIVALENTS AND RESTRICTED CASH</b>	<b>25,674</b>	<b>(32,680)</b>	<b>1,401</b>	<b>(5,605)</b>
<b>CASH, CASH AND EQUIVALENTS AND RESTRICTED CASH, beginning of year</b>	<b>41,546</b>	<b>92,029</b>	<b>1,773</b>	<b>135,348</b>
<b>CASH, CASH AND EQUIVALENTS AND RESTRICTED CASH, end of year</b>	<b>\$ 67,220</b>	<b>\$ 59,349</b>	<b>\$ 3,174</b>	<b>\$ 129,743</b>
<b>SUPPLEMENTARY DISCLOSURE OF NONCASH INVESTING ACTIVITIES</b>				
Changes in fixed asset additions included in accounts payable	\$ (1,545)	\$ (11,323)	\$ -	\$ (12,868)
Non-cash investment contribution	\$ -	\$ -	\$ 1,106	\$ 1,106

## Sequoia Living, Inc.

### Notes to Consolidating Financial Statements (Unaudited)

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**Basis of presentation** – The consolidating information is not a required part of the consolidated financial statements. The accompanying consolidating information was derived from and relates directly to the underlying accounting and other records used to prepare the consolidated financial statements. The first column, Sequoia Living alone represents the parent entity without consolidation of its direct or indirect subsidiaries listed in the next columns. VSL and SSNC are described in Note 1 of the consolidated financial statements under Corporate Structure.

The consolidating information is prepared to clarify continuing disclosure as required by Municipal Securities Rulemaking Board (“MSRB”) through Electronic Municipal Market Access (“EMMA”) in connection with the issuance of revenue bonds described in Note 9 for Sequoia Living and VSL.



