

Reports of Independent Auditors on Supplementary Information and Continuing Care Liquid Reserve Schedules with Supplementary Schedules

Viamonte Senior Living 1, Inc.

For the Year Ended December 31, 2022



## **Table of Contents**

		Page
Re	eport of Independent Auditors	1
	Form 5-1 Long-Term Debt Incurred In A Prior Fiscal Year (Including Balloon Debt)	4
	Form 5-2 Long-Term Debt Incurred During Fiscal Year (Including Balloon Debt)	5
	Form 5-3 Calculation of Long-Term Debt Reserve Amount	6
	Form 5-4 Calculation of Net Operating Expenses	7
	Form 5-5 Annual Reserve Certification	8
Sι	upplementary Schedules	
	Supplementary Schedule to Form 5-4: Required Disclosure Under Section 1790 (a)(2)	10
	Supplementary Schedule to Form 5-4: Reconciliation to Audit Report	11
	Supplementary Schedule to Form 5-5: Reconciliation to Audit Report	12
	Additional Disclosures (Unaudited)	13
	Note 1 to the Continuing Care Reserve Report	14



## **Report of Independent Auditors**

The Board of Directors
Viamonte Senior Living 1, Inc.

#### **Report on the Audit of the Financial Statements**

#### **Opinion**

We have audited the accompanying financial statements of Viamonte Senior Living 1, Inc., which comprise the continuing care liquid reserve schedules, Form 5-1 through Form 5-5, as of and for the year ended December 31, 2022, and the related note to the financial statements.

In our opinion, the accompanying financial statements present fairly, in all material respects, the continuing care liquid reserve schedules Form 5-1 through Form 5-5 of Viamonte Senior Living 1, Inc. as of and for the year ended December 31, 2022, in conformity with the liquid reserve requirements of California Health and Safety Code Section 1792.

#### **Basis for Opinion**

We conducted our audit in accordance with auditing standards generally accepted in the United States of America (GAAS). Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of Viamonte Senior Living 1, Inc. and to meet our other ethical responsibilities, in accordance with the relevant ethical requirements relating to our audit. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### Basis of Accounting

We draw attention to the basis of accounting used to prepare the financial statements. The financial statements are prepared by Viamonte Senior Living 1, Inc. on the basis of the liquid reserve requirements of California Health and Safety Code Section 1792, which is a basis of accounting other than accounting principles generally accepted in the United States of America, to meet the requirements of California Health and Safety Code Section 1792. Our opinion is not modified with respect to this matter.

#### Responsibilities of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with the liquid reserve requirements of California Health and Safety Code Section 1792. Management is also responsible for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of the financial statements that are free from material misstatement, whether due to fraud or error.

#### Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether these financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with GAAS will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on these financial statements.

In performing an audit in accordance with GAAS, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to
  fraud or error, and design and perform audit procedures responsive to those risks. Such
  procedures include examining, on a test basis, evidence regarding the amounts and disclosures
  in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit
  procedures that are appropriate in the circumstances, but not for the purpose of expressing an
  opinion on the effectiveness of Viamonte Senior Living 1, Inc.'s internal control. Accordingly, no
  such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about Viamonte Senior Living 1, Inc.'s ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control-related matters that we identified during the audit.

#### Other Matter

Our audit was conducted for the purpose of forming an opinion on the financial statements as a whole. The accompanying Supplementary Schedule to Form 5-4: Required Disclosure Under Section 1790 (a)(2), Supplementary Schedule to Form 5-4: Reconciliation to Audit Report and Supplementary Schedule to Form 5-5: Reconciliation to Audit Report, presented as supplementary schedules, are presented for the purpose of additional analysis and are not a required part of the basic financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audit of the financial statements, and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements, or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the financial statements, taken as a whole.

The Supplementary Schedule – Additional Disclosures for the year ended December 31, 2022, is presented for the purposes of additional analysis and is not a required part of the financial statements. Such information has not been subjected to the auditing procedures applied in the audits of the financial statements, and accordingly, we do not express an opinion or provide any assurance on it.

#### Restriction on Use

This report is intended solely for the information and use of the Board of Directors and management of Viamonte Senior Living 1, Inc., and the California Department of Social Services, and is not intended to be, and should not be, used by anyone other than these specified parties.

San Francisco, California

May 10, 2023

## Long-Term Debt Incurred In A Prior Fiscal Year (Including Balloon Debt) Year Ended December 31, 2022

	(a)	(b)	(c)	(d)	(e)
				Credit Enhancement	
		Principal Paid	Interest Paid	Premiums Paid	Total Paid
Long-Term Debt Obligation	Date Incurred	During Fiscal Year	During Fiscal Year	in Fiscal Year	(columns (b) + (c) + (d))
1	8/7/2018	\$0	\$4,580,938	\$0	\$4,580,938
2					\$0
3					\$0
4					\$0
5					\$0
6					\$0
7					\$0
8					\$0
	TOTAL:	\$0	\$4,580,938	\$0	\$4,580,938

(Transfer this amount to Form 5-3, Line 1)

NOTE: For column (b), do not include voluntary payments made to pay down principal.

## **Long-Term Debt Incurred During Fiscal Year (Including Balloon Debt)** Year Ended December 31, 2022

	(a)	(b)	(c)	(d)	(e)
				Number of	Reserve Requirement
		Total Interest Paid	Amount of Most Recent	Payments over	(see instruction 5)
Long-Term Debt Obligation	Date Incurred	During Fiscal Year	Payment on the Debt	next 12 months	(columns (c) x (d))
1		\$0	\$0	0	\$0
2					
3					
4					
5					
6					
7					
8					
	TOTAL:				\$0

(Transfer this amount to Form 5-3, Line 2)

NOTE: For column (b), do not include voluntary payments made to pay down principal.

## Calculation of Long-Term Debt Reserve Amount Year Ended December 31, 2022

Line		TOTAL
1	Total from Form 5-1 bottom of Column (e)	\$ 4,580,938
2	Total from Form 5-2 bottom of Column (e)	\$ -
3	Facility leasehold or rental payment paid by provider during fiscal year (including related payments such as lease insurance)	\$ 
4	TOTAL AMOUNT REQUIRED FOR LONG-TERM DEBT RESERVE:	\$ 4,580,938

## **Calculation of Net Operating Expenses** Year Ended December 31, 2022

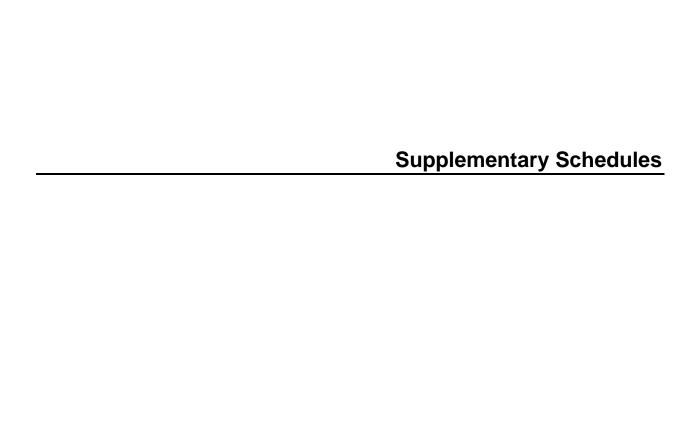
Line			Amounts	TOTAL
1		Total operating expenses from financial statements	_	\$19,150,505
2		Deductions:		
	a.	Interest paid on long-term debt (see instructions)	\$4,580,938	
	b.	Credit enhancement premiums paid for long-term debt (see instructions)	\$0	
	c.	Depreciation	\$3,337,293	
	d.	Amortization		
	e.	Revenues received during the fiscal year for services to persons who did not have a continuing care contract	\$532,842	
	f.	Extraordinary expenses approved by the Department		
3		Total Deductions	_	\$8,451,073
4		Net Operating Expenses	_	\$10,699,432
5		Divide Line 4 by 365 and enter the result.	_	\$29,314
6		Multiply Line 5 by 75 and enter the result. This is the provider's operating expense reserv	e amount.	\$2,198,550
PROVIDER	:	Viamonte Senior Living 1, Inc.		

## Annual Reserve Certification Year Ended December 31, 2022

### FORM 5-5: ANNUAL RESERVE CERTIFICATION

CFO (Title)

Provider Name: Fiscal Year Ended:	Viamonte Senior Living 1, Inc. 12/31/2022						
	ce reserve and operating expense reserve 2022, and are in compliance with those req			of, and for			
Our liquid reserve requirements,	computed using the audited financial state	ments f	or the fisc	cal year are as	follows	<b>:</b> :	
[1]	Debt Service Reserve Amount		\$	Amount 4,580,938	-		
[2]	Operating Expense Reserve Amount		\$	2,198,550	-		
[3]	Total Liquid Reserve Amount:		\$	6,779,488	_		
	ill the operating reserve and debt service re where applicable, are held as follows:	equiren	nents, bas				
	Qualifying Asset Description		Debt Se	<u>P</u> rvice Reserve	<u>\mount</u>	<u>Opera</u>	ting Reserve
[4]	Cash and Cash Equivalents		\$	-	_	\$	15,825,562
[5]	Investment Securities				_		
[6]	Equity Securities				_		
[7]	Unused/Available Lines of Credit				_		
[8]	Unused/Available Letters of Credit				_		
[9]	Debt Service Reserve			7,785,750	_		
[10]	Other:				_		
	Qualifying assets used in these reserves are described as follows:	_					
	Total Amount of Qualifying Assets	-					
	Listed for Reserve Obligation:	[11]	\$	7,785,750	[12]	\$	15,825,562
	Reserve Obligation Amount:	[13]	\$	4,580,938	_[14]	\$	2,198,550
	Surplus/(Deficiency):	[15]	\$	3,204,812	[16]	\$	13,627,012
Signature:  Linu Gulu (Authorized Representative)					Date:		5/10/2023



## Viamonte Senior Living 1, Inc. Supplementary Schedule to Form 5-4: Required Disclosure Under Section 1790 (a)(2) Year Ended December 31, 2022

Total operating expenses (Form 5-4, Line 1)	\$ 19,150,505
Mean number of all residents (Form 1-1, Line 10)	176
Per capita cost of operations	\$ 108,810

# Viamonte Senior Living 1, Inc. Supplementary Schedule to Form 5-4: Reconciliation to Audit Report Year Ended December 31, 2022

Form 5-4 Reconciliation		
Reconciliation to Audited Financial Statements		
Fees for services and other income Less: Other revenues	\$ 714,741 (181,899)	
	\$ 532,842	

# Viamonte Senior Living 1, Inc. Supplementary Schedule to Form 5-5: Reconciliation to Audit Report Year Ended December 31, 2022

## Form 5-5 Reconciliation

Financial Statements and Footnotes Description	
Cash and cash equivalents Limited use assets - money market funds held by trustee for working capital	\$ 104,572 15,720,990
Total qualifying assets as filed for operating reserve	\$ 15,825,562
Limited use assets - debt service reserve fund - Revenue Bond Series 2018 Limited use assets - principal and interest fund - Revenue Bond Series 2018	\$ 5,924,000 1,861,750
Total qualifying assets as filed for debt service reserve	\$ 7,785,750
Reconciliation to Audited Financial Statements	
Cash and cash equivalents Limited use assets, current portion Limited use assets, noncurrent portion	\$ 104,572 17,582,740 46,625,910 64,313,222
Less: Investments held by trustee for repayment of revenue bonds Limited use assets - revenue fund - Revenue Bond Series 2018 Limited use assets - project fund - Revenue Bond Series 2018	(40,567,516) (35,813) (98,581)
Total qualifying assets as filed for operating reserve  Total qualifying assets as filed for debt service reserve	\$ 23,611,312 \$ 15,825,562 7,785,750 \$ 23,611,312

## Viamonte Senior Living 1, Inc. Additional Disclosures (Unaudited) For the Year Ended December 31, 2022

Viamonte Senior Living 1, Inc.'s ("Viamonte") reserves consist of cash and marketable securities, net of amounts designated for Foundation investments (restricted) of \$4,895,000. Viamonte invests 100% of its reserves in equity investments.

#### Funds accumulated for specific projects and/or contingencies

Viamonte's reserves have not been designated for specific needs or projects. They are available to respond to contingencies; provide funding for projects which are internally financed and support Viamonte's efforts to grow and serve more seniors consistent with its tax-exempt purpose.

In 2022, Viamonte's cash flow from operations including entrance fees was not sufficient to cover its activities, so accumulated cash and marketable securities were required to fund projects. There were no projects in excess of \$250,000 completed in 2022 or projects in the 2023 capital budget.

# Viamonte Senior Living 1, Inc. Note 1 to the Continuing Care Reserve Report For the Year Ended December 31, 2022

The continuing care reserve report included in Part 5 has been prepared in accordance with the report preparation provisions of the California Health and Welfare Code (the Code), Section 1792.

Section 1792 of the Code indicates that Viamonte Senior Living 1, Inc. should maintain at all times qualifying assets as a liquid reserve in an amount that equals or exceeds the sum of the following:

- The amount the provider is required to hold as a debt service reserve under Section 1792.3
- The amount the provider must hold as an operating expense reserve under Section 1792.4

In accordance with the Code, Viamonte Senior Living 1, Inc. has computed its liquid reserve requirement as of and for the year ended December 31, 2022, Viamonte Senior Living 1, Inc.'s most recent fiscal year end, and the reserve is based on audited financial statements for the period. Additionally, in accordance with the Code, Viamonte Senior Living 1, Inc. has excluded certain long-term debt repayments made during the year ended December 31, 2022, from Form 5-1 as they were voluntary payments made to pay down principal.

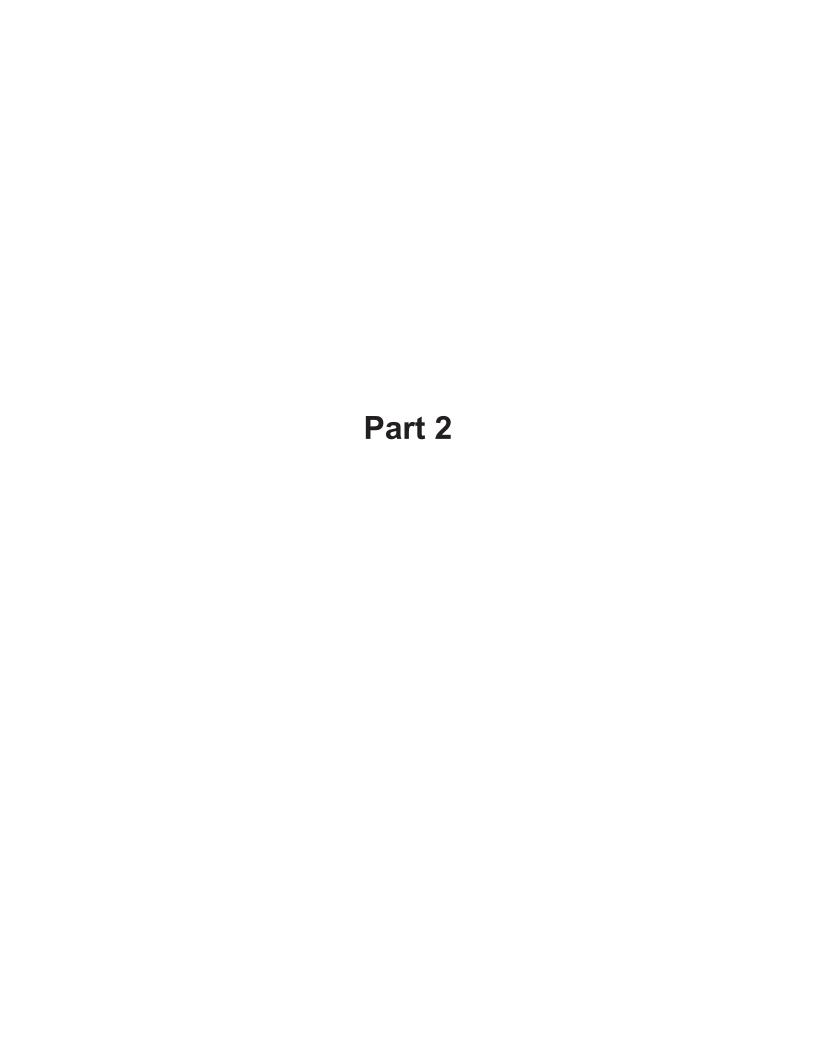


## **FORM 1-1:RESIDENT POPULATION**

Line	Continuing Care Residents	TOTAL
[1]	Number at beginning of fiscal year	
[2]	Number at end of fiscal year	
[3]	Total Lines 1 and 2	
[4]	Multiply Line 3 by ".50" and enter result on Line 5.	x.50
[5]	Mean number of continuing care residents	
	All Residents	
[6] [7]	Number at beginning of fiscal year  Number at end of fiscal year	
[8]	Total Lines 6 and 7	
[9]	Multiply Line 8 by ".50" and enter result on Line 10.	x.50
[10]	Mean number of <i>all</i> residents	
[11]	Divide the mean number of continuing care residents (Line 5) by the mean number of <i>all</i> residents (Line 10) and enter the result (round to two decimal places).	

## **FORM 1-2: ANNUAL PROVIDER FEE**

Line		TOTAL	
[1]	Total Operating Expenses (including depreciation and debt service - interest only)		
[a]	Depreciation		
[b]	Debt Service (Interest Only)		
[2]	Subtotal (add Line 1a and 1b)		
[3]	Subtract Line 2 from Line 1 and enter result.		
[4]	Percentage allocated to continuing care residents (Form 1-1, Line 11)		
[5]	Total Operating Expense for Continuing Care Residents (multiply Line 3 by Line 4)		
[6]	Total Amount Due (multiply Line 5 by .001)		
PROV	DER:		
СОММ	COMMUNITY:		



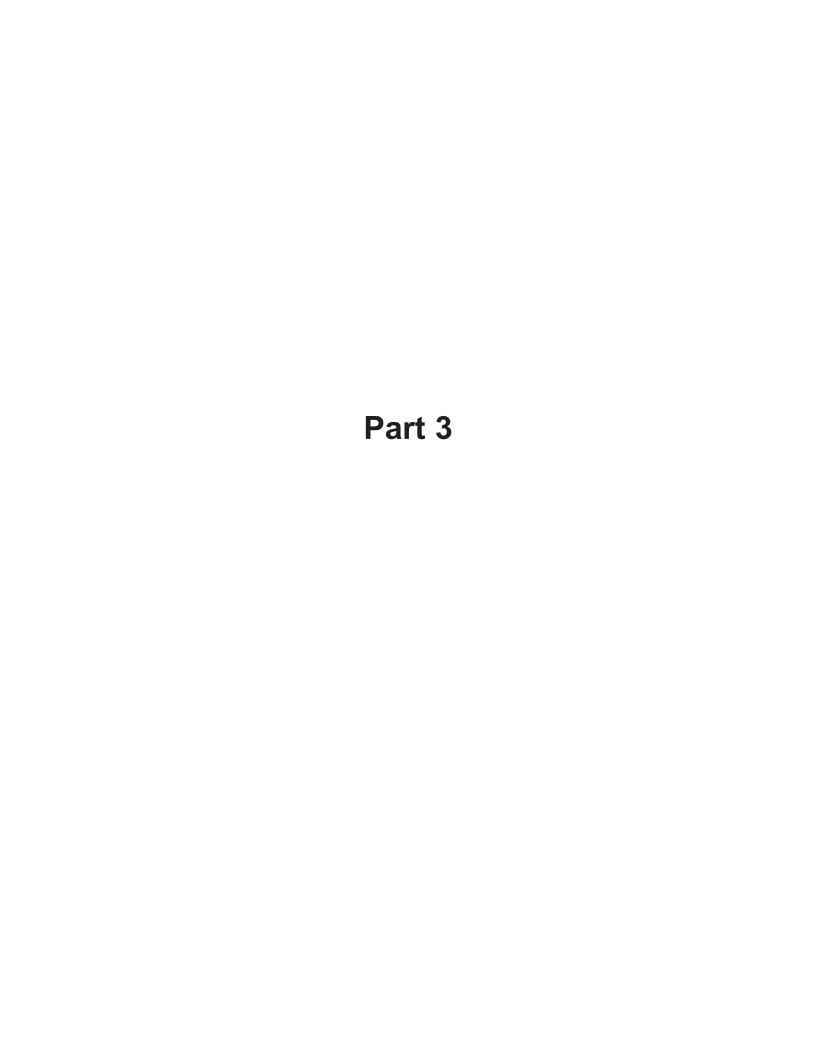
## SEQUOIA LIVING, INC. CERTIFICATION BY CHIEF EXECUTIVE OFFICER

## **December 31, 2022**

I hereby certify to the best of my knowledge and belief that:

- 1. The information included within this annual report is correct.
- 2. Each continuing care contract form now in use for new residents has been approved by the Department.
- 3. As of the date of this certification Sequoia living is maintaining the required liquid reserve and refund reserve.

Sara Maky
Sara McVey
President & CEO
Title 5/25/2023
Date





## Chubb Group of Insurance Companies

202B Hall's Mill Road Whitehouse Station, NJ 08889

### Health Care Portfolio SM General Terms and Conditions Section

**DECLARATIONS** Policy Number: 8167-4988

#### FEDERAL INSURANCE COMPANY

A stock insurance company, incorporated under the laws of Indiana, herein called the Company

Capital Center, 251 North Illinois, Suite 1100

Indianapolis, IN 46204-1927

THE EXECUTIVE LIABILITY, ENTITY LIABILITY, AND EMPLOYMENT PRACTICES LIABILITY, FIDUCIARY LIABILITY, AND OUTSIDE DIRECTORSHIP LIABILITY COVERAGE SECTIONS (WHICHEVER ARE PURCHASED) PROVIDE CLAIMS MADE COVERAGE, WHICH APPLIES ONLY TO "CLAIMS" FIRST MADE DURING THE "POLICY PERIOD", OR ANY EXTENDED REPORTING PERIOD. THE APPLICABLE LIMIT(S) OF LIABILITY TO PAY "LOSS" WILL BE REDUCED, AND MAY BE EXHAUSTED, BY "DEFENSE COSTS" UNLESS OTHERWISE SPECIFIED HEREIN. "DEFENSE COSTS" WILL BE APPLIED AGAINST THE RETENTION. IN NO EVENT WILL THE COMPANY BE LIABLE FOR "DEFENSE COSTS" OR OTHER "LOSS" IN EXCESS OF THE APPLICABLE LIMIT(S) OF LIABILITY. READ THE ENTIRE POLICY CAREFULLY.

Item 1. Parent Organization: Sequoia Living, Inc.

Principal Address: 1525 Post Street

San Francisco, CA 94109

Item 2. **Policy Period:** From 12:01 A.M. on March 5, 2023

To 12:01 A.M. on March 5, 2024 Local time at the address shown in Item 1.

Item 3. Coverage Summary

Description of Coverage(s) purchased:

Executive Liability and:

Optional Entity Coverage X
Optional Employment Practices Liability Coverage X

Optional Third Party Liability Coverage X

Outside Directorship Liability Coverage

Fiduciary Liability Coverage X
Crime Coverage X

Kidnap/Ransom and Extortion Coverage

Item 4. Termination of Prior Bonds or Policies: 8167-4988 (Mar 5, 2022 - Mar 5, 2023)

Authorized Representative



3/17/2023 Date

In Witness Whereof, the Company issuing this policy has caused this policy to be signed by its Authorized Officers, but it shall not be valid unless also signed by a duly Authorized Representative of the Company.

## FEDERAL INSURANCE COMPANY

14-02-9523 (	Œd.	08/2004)

# Part 6

# CONTINUING CARE RETIREMENT COMMUNITY DISCLOSURE STATEMENT

Date Prepared:								
Facility Name:								
Address:		Zip Co	de:		Pho	ne:		
Provider Name:								
Facility Operator:								
Religious Affiliation:								
Year Opened:	# of Acres:	Miles to	Shopping Co	enter:	Mile	s to Hospital:		
☐ Single Story	☐ Multi-Story	☐ Othe	r:					
Number of Units:								
<b>Residential Living</b>	Number of U	Jnits	Health C	are	Nui	mber of Units		
Apartments – Studio:			_ Assisted L	iving:				
Apartments – 1 Bdrm:			Skilled Nu	rsing:				
Apartments – 2 Bdrm:			_ Special Ca					
Cottages/Houses:			Descriptio	n:				
RLU Occupancy (%) a	t Year End:							
Type of Ownership:	☐ Not for Profit☐ For Profit		Ac	ccredited?	⊒ Yes ⊒ No	Ву:		
Form of Contact: (Check all that apply)	☐ Continuing Car ☐ Assignment of		□ Life Care □ Equity	□ Entrance		☐ Fee for Service ☐ Rental		
Refund Provisions: (Check all that apply)			□ 90% □ 75%	□ 50% □ Other:				
Range of Entrance F	ees: \$		\$					
Long-Term Care Insu	urance Required?	? 🗆 Ye	es 🗆 No					
Health Care Benefits Included in Contract:								
Entry Requirements:	Min Age:	Prio	r Profession:_		Oth	ner:		
Resident Representative(s) to, and Resident Members on, the Board:  (briefly describe provider's compliance and residents' roles):								

LIC 9273 (5/22) Page 1 of 5

All providers are required by Health and Safety Code section 1789.1 to provide this report to prospective residents before executing a deposit agreement or continuing care contract or receiving any payment. Many communities are part of multi-facility operations which may influence financial reporting. Consumers are encouraged to ask questions of the continuing care retirement community that they are considering and to seek advice from professional advisors.

## Facility Services and Amenities

Common Area Amenities	Available	Fee for Service	Services Available	Included in Fee	For Extra Charge
Beauty/Barber Shop			Housekeeping (Times/		
Billiard Room			Month at \$each)		
Bowling Green			Meals (/Day)		
Card Rooms			Special Diets Available		
Chapel				_	_
Coffee Shop			24-Hour Emergency Response		
Craft Rooms					
Exercise Room			Activities Program		u
Golf Course Access			All Utilities Except Phone		
Library			Apartment Maintenance		
Putting Green			Cable TV	ū	
Shuffleboard			Linens Furnished	U	
Spa			Linens Laundered	U	
Swimming Pool –			Medication Management		
Indoor			Nursing/Wellness Clinic	u	
Swimming Pool –			Personal Home Care		
Outdoor			Transportation – Personal		
Tennis Court			Transportation – Prearranged	_ 🗆	
Workshop			Other:	_ 🗆	
Other:					

LIC 9273 (5/22) Page 2 of 5

Location (city, state)	Phone (with area code)
Location (city, state)	Phone (with area code)
Location (city, state)	Phone (with area code)
Location (city, state)	Phone (with area code)
is a life core facility	
	Location (city, state)

LIC 9273 (5/22) Page 3 of 5

Provider Name:						
Income and Expenses [Yea	ar]					
Income from Ongoing Ope Operating Income (Excluding amortization of en income)	erations	e				
Less Operating Expenses (Excluding depreciation, amortization, and interest)						
Net Income From Operatio	ons					
Less Interest Expense						
Plus Contributions						
Plus Non-Operating Incom (Expenses) (Excluding extraordinary item						
Net Income (Loss) Before Fees, Depreciation And An		n				
<b>Net Cash Flow From Entra</b> (Total Deposits Less Refund						
Description of Secured Del	bt (as of m	ost re	cent fiscal y	vear end)		
Lender	Outstar Balar	_	Interest Rate	Date of Origination	Date of Maturity	Amortization Period
Financial Ratios (see last pa	•		•			
Financial Ratios [Year]		_	edians 50th e (optional)			
Debt to Asset Ratio			<u> </u>			
Operating Ratio						
Debt Service Coverage Ra	tio					
Days Cash On Hand Ratio						

LIC 9273 (5/22) Page 4 of 5

Drov	idor	Name:	
Prov	ıuer	name:	

## Historical Monthly Service Fees (Average Fee and Change Percentage)

Residence/Service [Year]	%	%	%	<u>%</u>
Studio				
One Bedroom				
Cottage/House				
Assisted Living				
Skilled Living				
Special Care				

#### **Comments from Provider:**

### **Financial Ratio Formulas**

### **Long-Term Debt to Total Assets Ratio**

Long Term Debt, less Current portion

**Total Assets** 

## **Operating Ratio**

Total Operating Expenses - Depreciation Expense - Amortization Expense

Total Operating Revenues – Amortization of Deferred Revenue

## **Debt Service Coverage Ratio**

Total Excess of Revenues Over Expenses
+ Interest, Depreciation, and Amortization
Expenses + Amortization of Deferred Revenue
+ Net Proceeds from Entrance Fees

**Annual Debt Service** 

## **Days Cash On Hand Ratio**

Unrestricted Current Cash & Investments
+ Unrestricted Non-Current Cash and
Investments

(Operating Expenses - Depreciation - Amortization)/365

**NOTE:** These formulas are also used by the Continuing Care Accreditation Commission. For each formula, that organization also publishes annual median figures for certain continuing care retirement communities.

LIC 9273 (5/22) Page 5 of 5

# Part 7

## FORM 7-1 REPORT ON CCRC MONTHLY CARE FEES

Complete **Form 7-1** to report the monthly care fee increase (MCFI) for **each** community operated by the Provider. If no adjustments were made during the reporting period for a community, indicate by checking the box below **Line [2]**. Providers must complete a separate Form 7-1 for each of their continuing care retirement communities.

- 1. On **Line 1**, enter the amount of monthly care fees for each level of care at the *beginning* of the reporting period.
- 2. On **Line 2**, indicate the percentage(s) of increase in fees implemented during the *reporting* period.
- 3. On **Line 3**, indicate the date the fee increase was implemented. If more than one (1) increase was implemented, indicate the date(s) for each increase.
- 4. Check *each* of the appropriate boxes.
- 5. Provide a detailed explanation for the increase in monthly care fees including the total dollar amount for the community overall and corresponding percentage increase for each level of care in compliance with the Health and Safety Code. The explanation shall set forth the reasons, by department cost centers, for any increase in monthly care fee. It must include if the change in monthly care fees is due to any actual or projected costs related to any other CCRC community or enterprise affiliated with the provider or parent company.

The methodology used to budget future costs should align with one or more of the following factors: "projected costs, prior year per capita costs and economic indicators." Describe the methodology used for single or multiple communities. If there are multiple MCFI percentages, i.e., by level of care, a separate explanation for each MCFI will be required.

Also, if there is a positive result of operations, the provider will need to explain how the funds will be used and/or distributed consistent with disclosures made in the applicable sections of the Continuing Care Contract.

This attachment should include the data used in the Monthly Care Fee Increase meeting presentation provided to residents, which will also include actual results and an explanation of any variances.

**NOTE:** Providers shall retain all documents related to the development of adjusted fees at their respective communities for a period of at least three years, i.e., budgets, statements of operations, cost reports, used near the end of the prior fiscal year to develop adjustments implemented in the current reporting period. These documents must be available for review upon request by the Department.

LIC 9270 (9/22) Page 1 of 3

## FORM 7-1 REPORT ON CCRC MONTHLY CARE FEES

		RESIDENTIAL LIVING	ASSISTED LIVING	MEMORY CARE	SKILLED NURSING					
1.	Monthly Care Fees at beginning of reporting period: (indicate range, if applicable)									
2.	Indicate percentage of increase in fees imposed during reporting period: (indicate range, if applicable)									
	☐ Check here if monthly care fees at this community were no please skip down to the bottom of this form and specify the			` •	ked this box,					
3.	Indicate the date the fee increase was implemented:(If more than one (1) increase was implemented, indicate the dates for each increase.)									
4.	Check each of the appropriate boxes:									
	☐ Each fee increase is based on the Provider's projected	costs, prior year p	er capita costs, a	and economic inc	dicators.					
	☐ All affected residents were given written notice of this fe	e increase at leas	t 30 days prior to	its implementati	ion.					
	Date of Notice: Method of	Notice:								
	☐ At least 30 days prior to the increase in fees, the design residents were invited to attend. <b>Date of Meeting:</b>	-		r convened a me	eting that all					
	☐ At the meeting with residents, the Provider discussed are the amount of the increase, and the data used for calculate.	•		crease, the basis	s for determining					
	☐ The Provider distributed the documents to all residents	by [Optional - che	ck all that apply]:							
	☐ Emailed the documents to those residents for wh	om the provider h	ad email address	ses on file						
☐ Placed hard copies in resident cubby										
	☐ Placed hard copies at designated locations									
	☐ Provided hard copies to residents upon request,	and/or								
	☐ Other: [please describe]									
	☐ Date of Notice:									

LIC 9270 (9/22) Page 2 of 3

	PROV	IDER:	COMMUNITY:	
<b>.</b>		n attached page, provide a det ompliance with the Health and	ailed explanation for the increase in monthly care fees including the amount of the increase Safety Code.	ase
		Date of Posting:	Location of Posting:	
		two years by the continuing of relating to cooperation with reexists, to a committee of resi	tiveness of consultations during the annual budget planning process at a minimum of evaluation are retirement community administration. The evaluation, including any policies adopted sidents was made available to the resident association or its governing body, or, if neith lents at least 14 days prior to the next semiannual meeting of residents and the Provide copy of that evaluation in a conspicuous location at each facility.	d ier
		Date of Posting:	Location of Posting:	
		0 0	ovider, or the designated representative of the Provider posted the notice of, and the ago ous place in the community at least 14 days prior to the meeting.	enda
		Data of Nation	nts with at least 14 days advance notice of each meeting held to discuss the fee increas	es.

LIC 9270 (9/22) Page 3 of 3

#### Viamonte (VSL)

FORM 7-1 MONTHLY CARE FEE INCREASE (MCFI) ANNUAL REPORTING FISCAL YEAR (F/Y) 2022

- Fiscal Years

  1 F/Y 2020 Operating Expenses1

  2 F/Y 2021 Operating Expenses2 (Adjustments if any, Explained Below)

  3 Projected F/Y 2022 Results of Operations (Adjustments3 Explained Below)

  4 F/Y 2022 Anticipated MCF Revenue2 Based on Current and Projected Occupancy and Other4 without a MCFI Les Projected F/Y 2022 (Net) Operating Results2 without a MCFI Lies a plus Line 4)

  6 Projected F/Y 2022 Anticipated Revenue Based on Current and Projected Occupancy

  7 Grand Total Projected FY 2022 Net Operating Activity (Line 3 plus Line 6)

Dollar Amounts in Thousands										
2020			2021		2022					
\$ (2,875)										
	\$	(	10,788)							
				\$	(10,119)					
				\$	7,385					
				\$	(2,734)					
				\$	7,810					
				\$	(2,310)					

	\$	7,810		
	\$	(2,310)		
			Increase/Decrease	
Monthly Care Fee I	ncreas	e 2022:	5.75%	
Operating Expense:	Budget:	-6.20%		
Occupancy Budget	40.00%			

\*Occupancy budget projection high due to long waitlist of future residents

## Adjustments Explained: Line 1, 2, & 3

> Amounts in lines 1, 2, & 3 have been adjusted for Depreciation & Interest expenses (i.e. no depr. And Interest exp included)

Line 3
Use the results from Line 2 to project operating costs for F/Y 2022. Provide a full narrative description of the methodology used. See "Part 7 - REPORT ON CCRC MONTHLY CARE FEES" line 5, in Annual Report Instructions > Methodology used to project operating costs for FY 2021: 8.7% increase in 2022 from 2021 as per the '2022 TAM Budget'

Line 4
Calculate anticipated MCF revenue for F/Y 2022- enter the result in the column labelled F/Y 2022. (Entrance fees are not allowed)
> Occupancy in 2022 compared to 2021 is expected to increase by 5.0%

### **FORM 7-1**

## **Explanation for increase in monthly service fees: Viamonte (VSL)**

Effective April 1<sup>st</sup>, 2022, Viamonte increased the monthly fees for Independent Living, Assisted Living, and Memory Care by 5.75%. These increases were determined during Sequoia Living's annual operating and capital budgeting process, which was completed and approved on December 1<sup>st</sup>, 2021, by the Board of Directors in conjunction with the Sequoia Living Finance Committee.

The monthly fees increase was as a result of labor market challenges which made it difficult to attract and retain talent. In addition, the overall wage cost of our workforce increased significantly due to inflation and other factors not controlled by Sequoia Living. Furthermore, direct costs associated with insurance, employee benefits (primarily healthcare costs), and utilities all increased by double digits during 2021. Lastly, significant increases in consumer prices or inflation affected all operating costs, this is evident by looking at the national trends resulting in the highest levels of Cost-of-Living Adjustments (COLA) by Social Security in over 30 years.

While Revenues were projected to increase in 2022 due to the increase in monthly fees, occupancy was still a challenge as the communities struggled to attract new residents to ensure they are running at full capacity. These challenges will continue into 2022 as the economy emerges from impact of COVID. Full occupancy is the best way to balance and manage the increase in costs, as some of the major costs are fixed and are not dependent on occupancy rates.



## **KEY INDICATORS REPORT**

Date Prepared:						Clark Office			
Provider Name:					$\overline{C}$	hief Executive	Officer Sign	aturo	
Please attach an explanatory memo that summarize trends or variances in the key operational indicators	_					THEI EXECUTIVE	Officer Sign	ature	
				Proje	ected	Forecas	t		Preferred Trend Indicator
OPERATIONAL STATISTICS									
Average Annual Occupancy by Site (%)									N/A
MARGIN (PROFITABILITY) INDICATORS									
Net Operating Margin (%)									↑
Net Operating Margin - Adjusted (%)									<b>↓</b>
LIQUIDITY INDICATORS	•	·				•		•	_
4. Unrestricted Cash and Investments (\$000)									↑ ↑
5. Days Cash on Hand (Unrestricted)									<b>↑</b>
CAPITAL STRUCTURE INDICATORS	•	•					•	•	_
6. Deferred Revenue from Entrance Fees (\$000)									N/A
7. Net Annual E/F proceeds (\$000)									N/A
8. Unrestricted Net Assets (\$000)									N/A
9. Annual Capital Asset Expenditure (\$000)									N/A
10. Annual Debt Service Coverage Revenue Basis (x)									<b>↑</b>
11. Annual Debt Service Coverage (x)									↑
12. Annual Debt Service/Revenue (%)									<b>↓</b>
13. Average Annual Effective Interest Rate (%)									<b>↓</b>
14. Unrestricted Cash & Investments/ Long-Term Debt (%)									<b>↑</b>
15. Average Age of Facility (years)									<b>」</b>